
Gaylord and Dorothy Donnelley Foundation 2023 Grantee Perception Report

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The online version of this report can be accessed at cep.surveymresults.org

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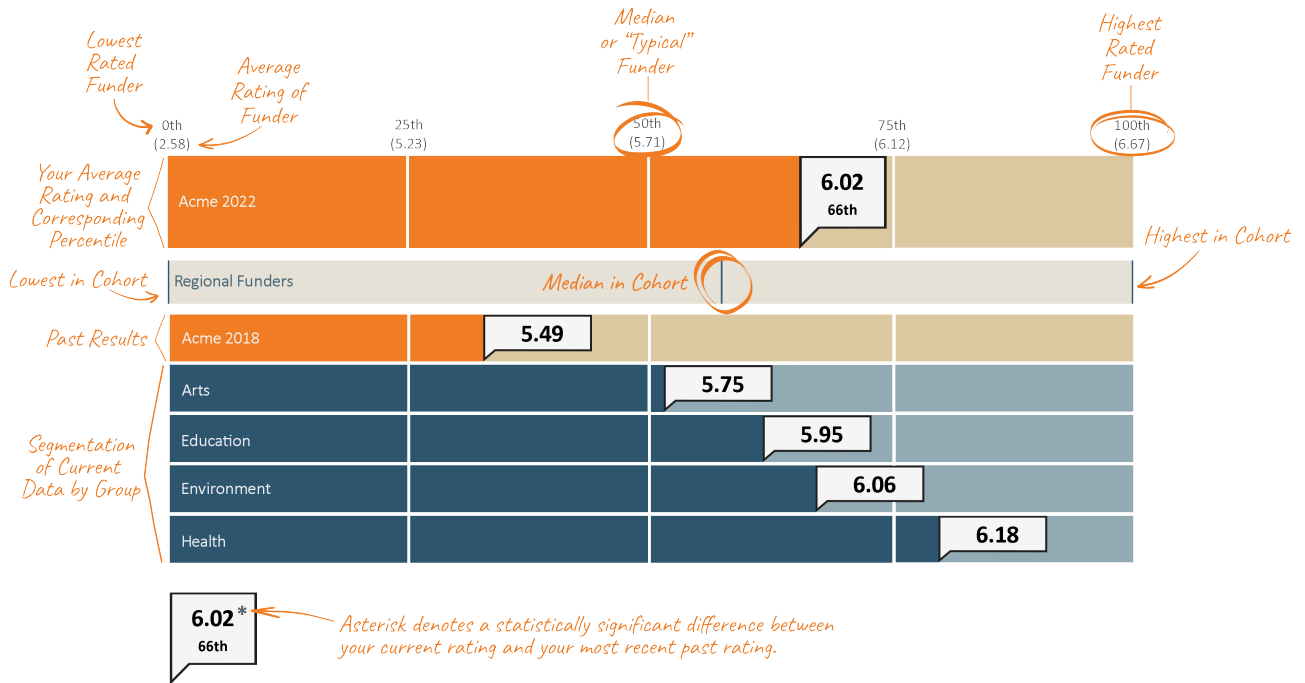
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Interpreting Your Charts

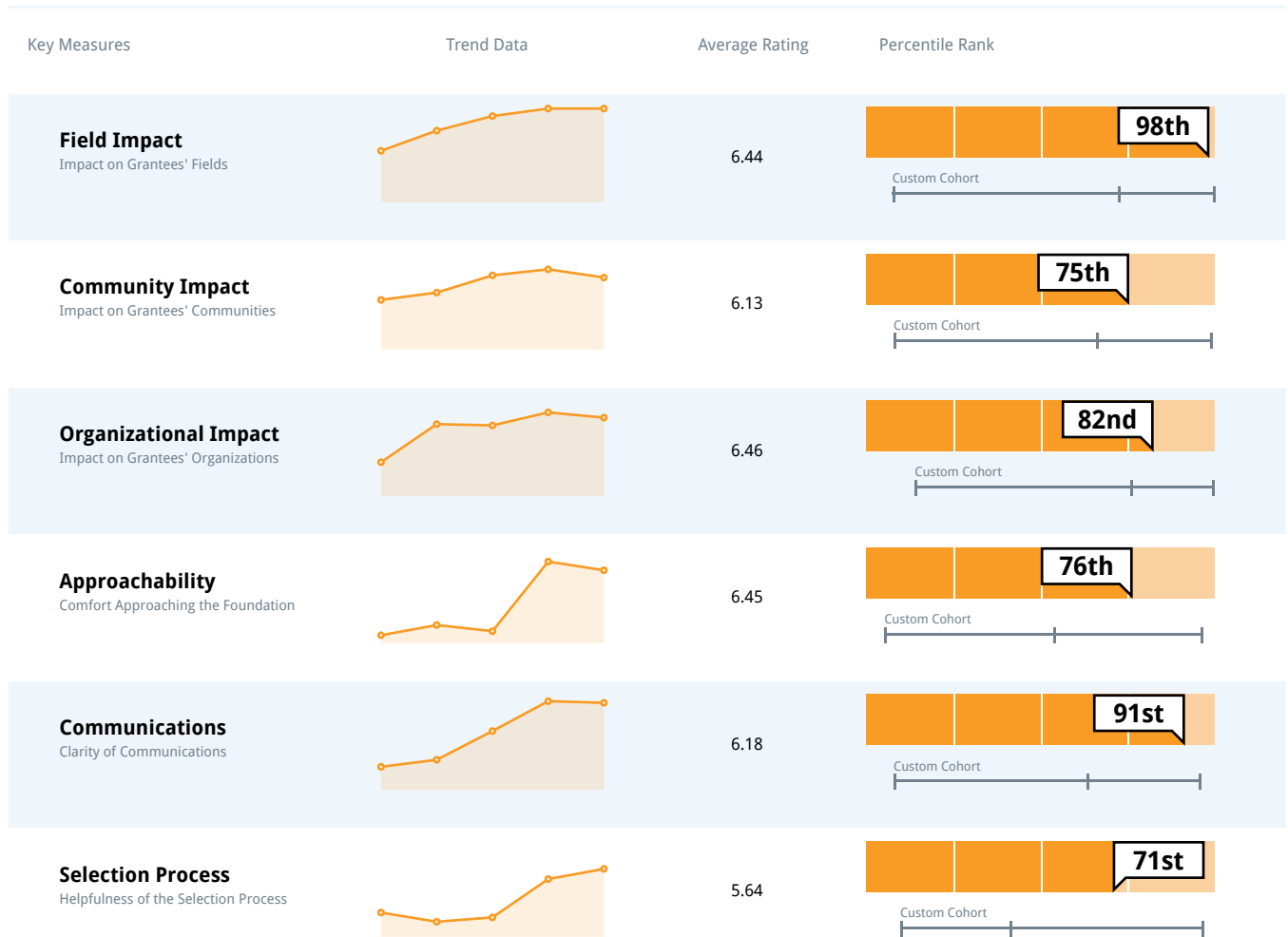
Many of the charts in this report are shown in this format. See below for an explanation of the chart elements.



Missing data: Selected grantee ratings are not displayed in this report due to changes in the survey instrument, or when a question received fewer than nine responses.

Key Ratings Summary

The following chart highlights a selection of your key results. Each of these data points corresponds to an individual survey measure that is displayed with additional detail in the subsequent pages of this report.



Survey Population

Survey	Survey Fielded	Survey Population	Number of Responses Received	Survey Response Rate
Donnelley 2023	May and June 2023	281	213	76%
Donnelley 2017	September and October 2017	257	197	77%
Donnelley 2012	September and October 2012	231	164	71%
Donnelley 2009	September and October 2009	268	212	79%
Donnelley 2006	September and October 2006	215	171	80%

Survey Year	Year of Active Grants
Donnelley 2023	2022
Donnelley 2017	2016
Donnelley 2012	2011
Donnelley 2009	2008
Donnelley 2006	2005

Throughout this report, The Gaylord & Dorothy Donnelley Foundation's survey results are compared to CEP's broader dataset of more than 50,000 grantee responses from over 300 funders built up over more than a decade of grantee surveys. A list of some funders who have recently participated in the GPR can be found at <https://cep.org/gpr-participants/>.

In order to protect the confidentiality of respondents results are not shown when CEP received fewer than nine responses to a specific question.

Subgroups

In addition to showing Donnelley's overall ratings, this report shows ratings segmented by Geographical Area Served. The online version of this report also shows ratings segmented by Program Area, Respondent Gender, Respondent Person of Color Identity, and Respondents' Intersectional Identities.

Geographical Area Served	Number of Responses
Chicago Region	159
Lowcountry	54

Program Area	Number of Responses
Artistic Vitality	156
Land Conservation	40
Collections	17

Respondent Gender	Number of Responses
Identifies as a Man	65
Identifies as a Woman	122
Identifies as "gender non-conforming", "non-binary" or any combination of genders	9
Prefer not to say	9

Respondent Person of Color Identity	Number of Responses
Does not identify as a Person of Color	141
Identifies as a Person of Color	47
Prefer not to say	19

Respondents' Intersectional Identities	Number of Responses
Identifies as a Man and Person of Color	16
Identifies as a Woman and Person of Color	29
Identifies as Man and Not a Person of Color	48
Identifies as Woman and Not a Person of Color	84
Prefer not to say	20

Subgroup Methodology and Differences

The following page outlines the methodology used to determine the subgroups that are displayed in the report, along with any differences in grantee perceptions. Differences should be interpreted in the context of the Donnelley Foundation's goals and strategy.

Subgroup Methodology

Geographical Area Served: Using the grantee list provided by the Foundation, CEP tagged grantees based on Geographical Area Served.

Program Area: Using the grantee list provided by the Foundation, CEP tagged grantees based on Program Area.

Respondent Gender: Using data grantees provided in the survey, CEP tagged grantees based on their gender identity. Those segmented as "Identifies as a Man" selected "Man" only, and those segmented as "Identifies as a Woman" selected "Woman" only.

Respondent Person of Color Identity: Using data grantees provided in the survey, CEP tagged grantees based on their person of color identity.

Respondents' Intersectional Identities: Using data grantees provided in the survey, CEP tagged grantees based on their gender and person of color identity.

Subgroup Differences

CEP conducts statistical analysis on groups of 10 or larger. Ratings described as "significantly" higher or lower reflect statistically significant differences at a P-value less than or equal to 0.1. Ratings described as a "trend" indicate a mean difference of 0.3 or greater between the subgroup and GDDF's overall average rating. Where no differences are noted, CEP did not find a pattern of consistent and meaningful statistical significance.

Within the analysis, CEP uses certain words to correspond to a specific number of differences. "Few" corresponds to 5-9 measures, "several" corresponds to 10-14, "many" corresponds to 15-19, and "most" corresponds to 20 or more measures.

Geographical Area Served: Lowcountry grantees rate significantly higher than Chicago Region grantees on a few measures related to funder-grantee relationships and processes.

Program Area: Land Conservation grantees trend lower on a few measures related to community and organizational understanding.

Respondent Gender: Ratings from respondents who identify exclusively as "woman" are significantly lower than ratings from respondents who identify exclusively as "man" on many measures, including some related to non-monetary assistance, funder-grantee relationships, and grant processes.

For more information, please see the ["Respondent Demographics"](#) section.

Respondent Person of Color Identity: Ratings from grantees who identify as a person of color are significantly higher than ratings from grantees who do not identify as a person of color on a few measures related to non-monetary assistance and interactions.

For more information, please see the ["Respondent Demographics"](#) section.

Comparative Cohorts

Customized Cohort

Donnelley selected a set of 16 funders to create a smaller comparison group that more closely resembles the Foundation in scale and scope.

Custom Cohort

Gaylord & Dorothy Donnelley Foundation
Geraldine R. Dodge Foundation
Grand Victoria Foundation
Harold K.L. Castle Foundation
Kronkosky Charitable Foundation
Mary Reynolds Babcock Foundation
Meyer Foundation
Northwest Area Foundation
The F.B. Heron Foundation
The George Gund Foundation
The Richard H. Driehaus Foundation
The Skillman Foundation
The Zeist Foundation
William G. McGowan Charitable Fund, Inc.
Z. Smith Reynolds Foundation
Zilber Family Foundation

Standard Cohorts

CEP also included 18 standard cohorts to allow for comparisons to a variety of different types of funders.

Strategy Cohorts

Cohort Name	Count	Description
Small Grant Providers	36	Funders with median grant size of \$20K or less
Large Grant Providers	110	Funders with median grant size of \$200K or more
High Touch Funders	34	Funders for which a majority of grantees report having contact with their primary contact monthly or more often
Proactive Grantmakers	106	Funders that make at least 90% of grants by invitation only
Responsive Grantmakers	103	Funders that make at most 10% of grants by invitation only
Intermediary Funders	23	Funders that primarily regrant philanthropic dollars
International Funders	66	Funders that fund outside of their own country
European Funders	27	Funders that are headquartered in Europe

Annual Giving Cohorts

Cohort Name	Count	Description
Funders Giving Less Than \$5 Million	58	Funders with annual giving of less than \$5 million
Funders Giving \$50 Million or More	88	Funders with annual giving of \$50 million or more

Foundation Type Cohorts

Cohort Name	Count	Description
Private Foundations	170	All private foundations in the GPR dataset
Family Foundations	85	All family foundations in the GPR dataset
Community Foundations	41	All community foundations in the GPR dataset
Health Conversion Foundations	30	All health conversion foundations in the GPR dataset
Corporate Foundations	25	All corporate foundations in the GPR dataset

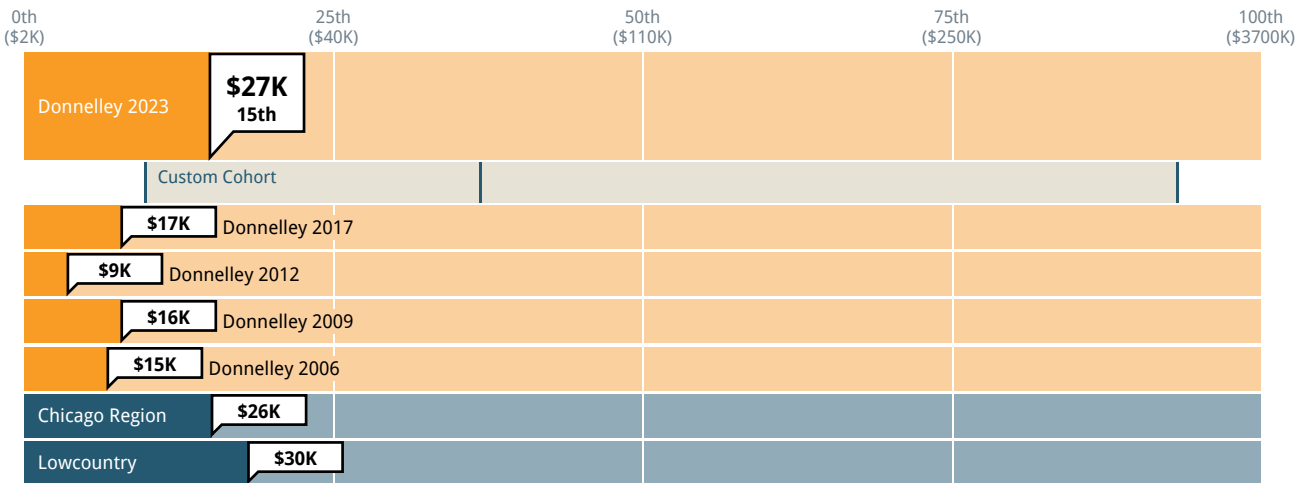
Other Cohorts

Cohort Name	Count	Description
Funders Outside the United States	42	Funders that are primarily based outside the United States
Recently Established Foundations	52	Funders that were established in 2000 or later
Funders Surveyed During COVID-19	172	Funders who surveyed grantees during COVID-19 (2020 - 2022)

Grantmaking Characteristics

Funders make different choices about the ways they organize themselves, structure their grants, and the types of grantees they support. The following charts and tables show some of these important characteristics. The information is based on self-reported data from funders and grantees, and further detail is available in the Contextual Data section of this report.

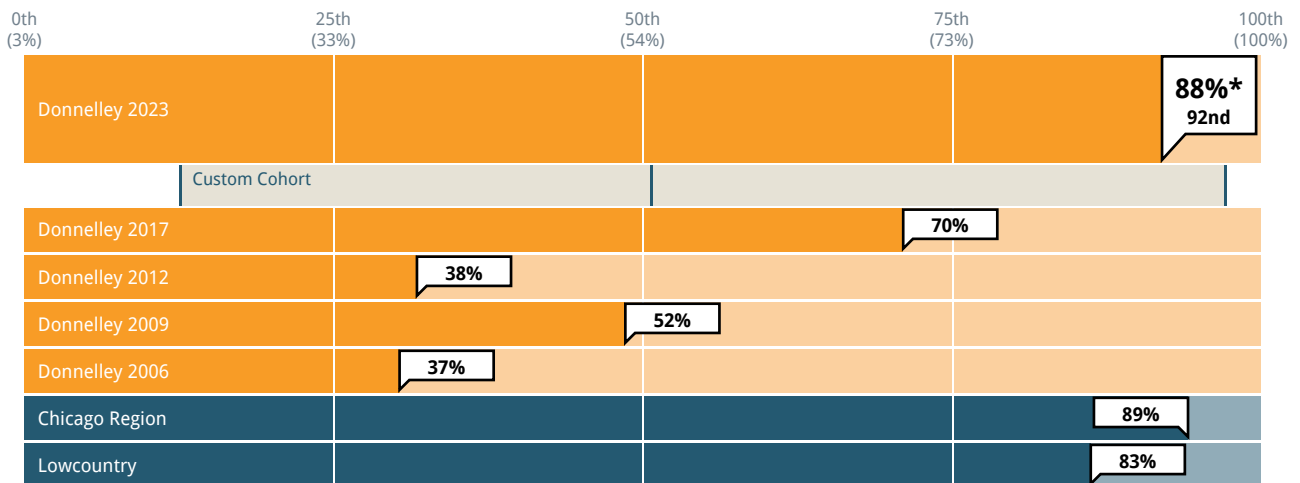
Median Grant Size



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Proportion of Multi-year Grants

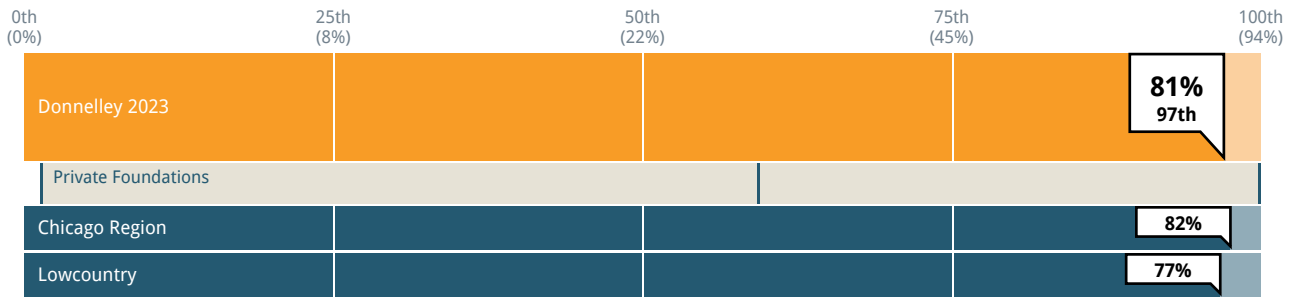
Proportion of grantees that report receiving grants for two years or longer



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Proportion of Unrestricted Funding

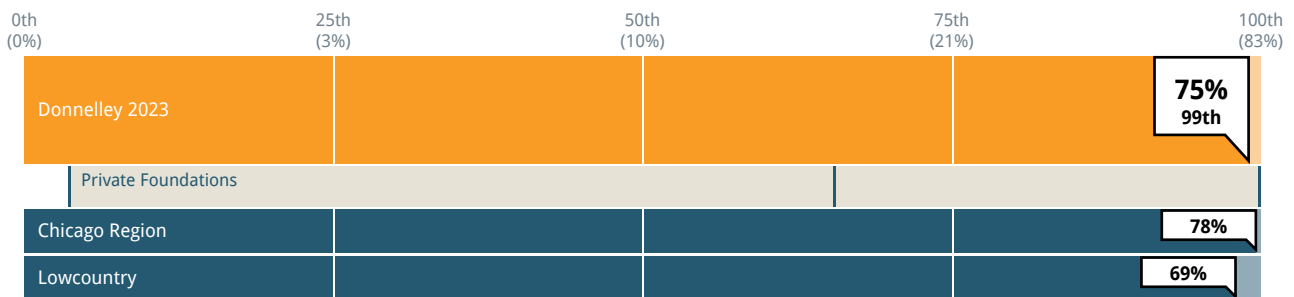
Proportion of grantees responding 'No, this funding was not restricted to a specific use (e.g., general operating, core support)'



Cohort: Private Foundations Past results: on Subgroup: Geographical Area Served

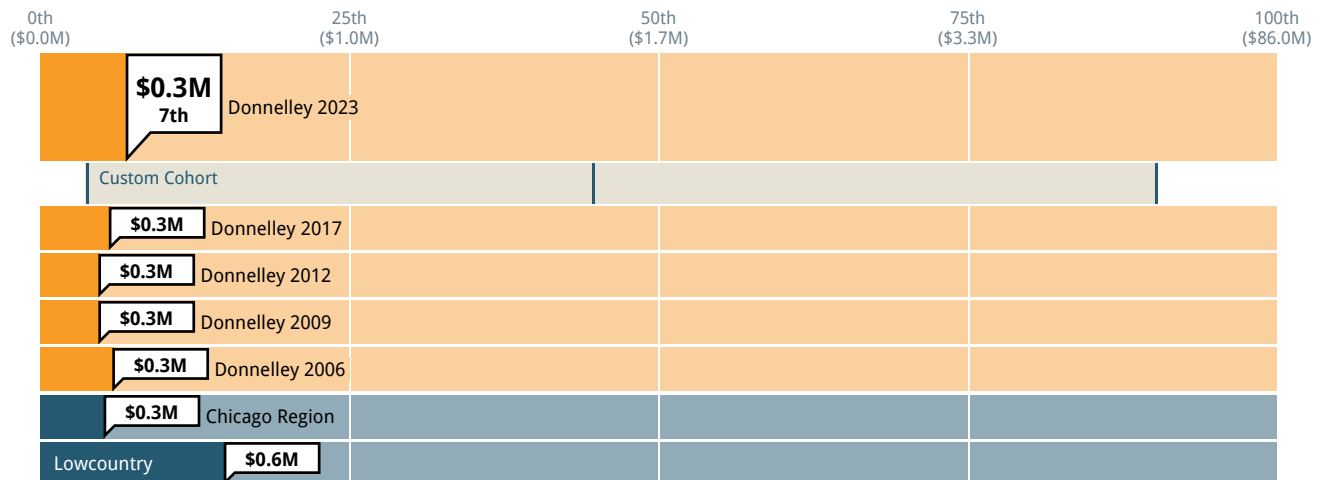
Proportion of Multi-year Unrestricted Grants

Proportion of grantees that report receiving grants for two years or longer and who report receiving general operating support funding that was not restricted to a specific use.



Cohort: Private Foundations Past results: on Subgroup: Geographical Area Served

Median Organizational Budget



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

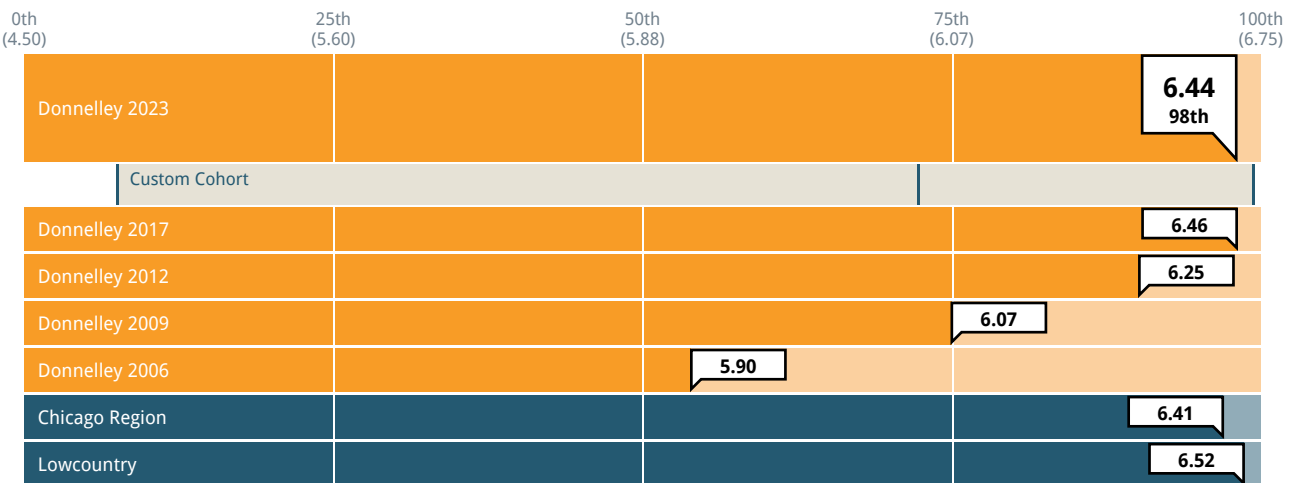
Selected Cohort: Custom Cohort					
Grant History	Donnelley 2023	Donnelley 2017	Donnelley 2012	Average Funder	Custom Cohort
Percentage of first-time grants	10%	12%	4%	29%	19%

Selected Cohort: Custom Cohort			
Program Staff Load			
	Dollars awarded per program full-time employee	Applications per program full-time employee	Active grants per program full-time employee
Donnelley 2023	\$1.3M	37	69
Donnelley 2017	\$1.2M	75	73
Donnelley 2012	\$2.9M	144	123
Donnelley 2009	\$2.1M	67	66
Donnelley 2006	\$1.9M	58	62
Median Funder	\$2.6M	24	31
Custom Cohort	\$2.3M	36	42

Impact on and Understanding of Grantees' Fields

Overall, how would you rate the Donnelley Foundation's impact on your field?

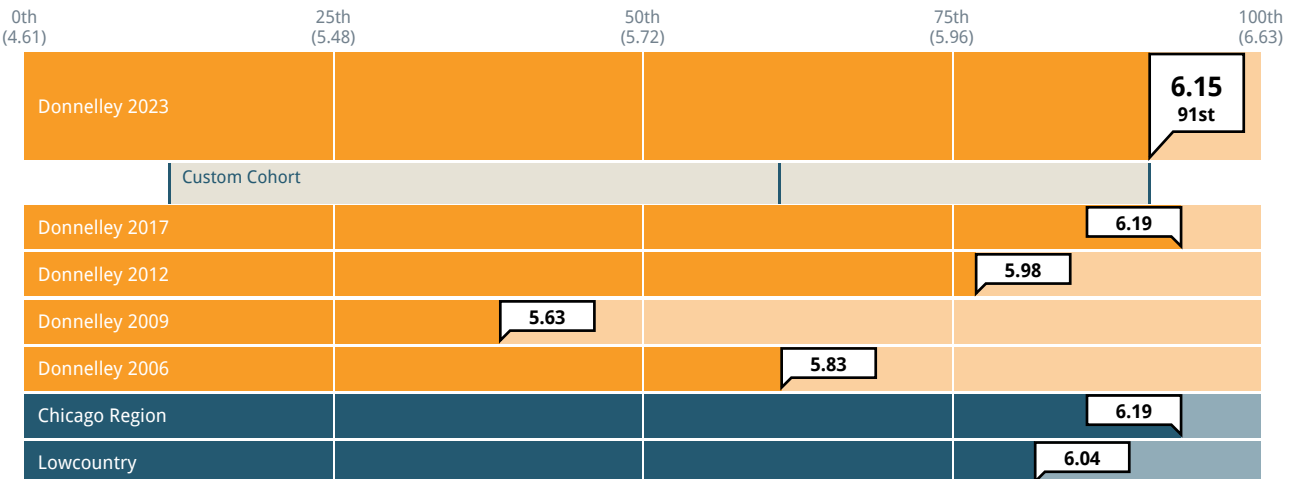
1 = No impact 7 = Significant positive impact



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

How well does the Donnelley Foundation understand the field in which you work?

1 = Limited understanding of the field 7 = Regarded as an expert in the field

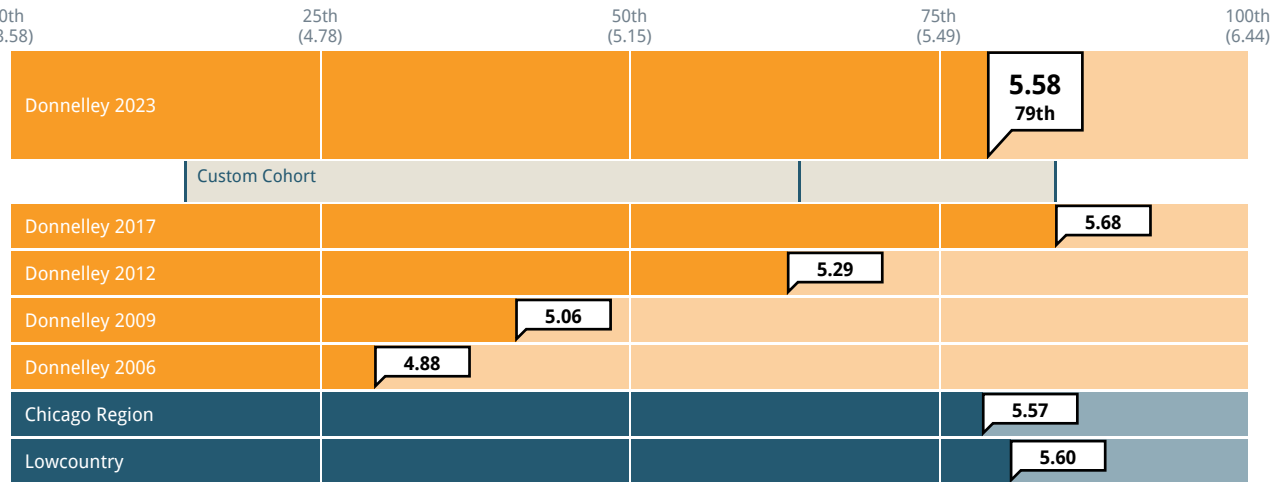


Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Advancing Knowledge and Public Policy

To what extent has the Donnelley Foundation advanced the state of knowledge in your field?

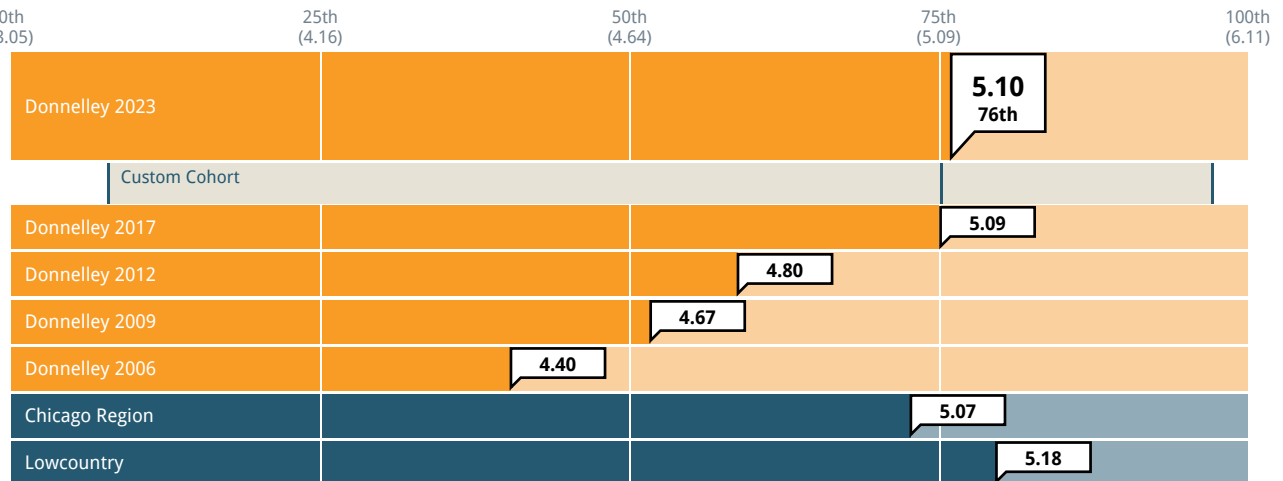
1 = Not at all 7 = Leads the field to new thinking and practice



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

To what extent has the Donnelley Foundation affected public policy in your field?

1 = Not at all 7 = Major influence on shaping public policy

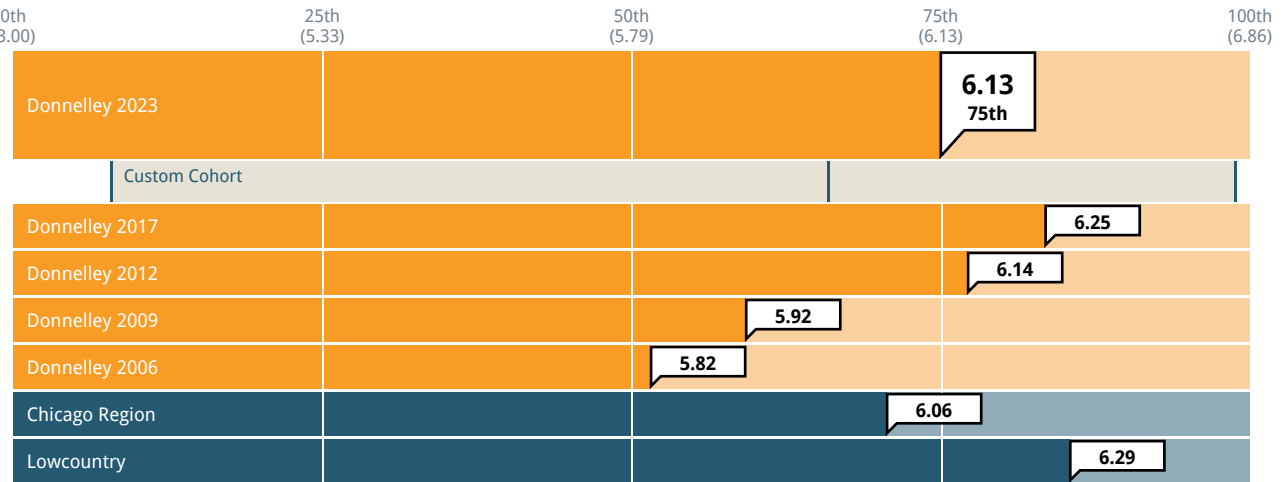


Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Impact on and Understanding of Grantees' Local Communities

Overall, how would you rate the Donnelley Foundation's impact on your local community?

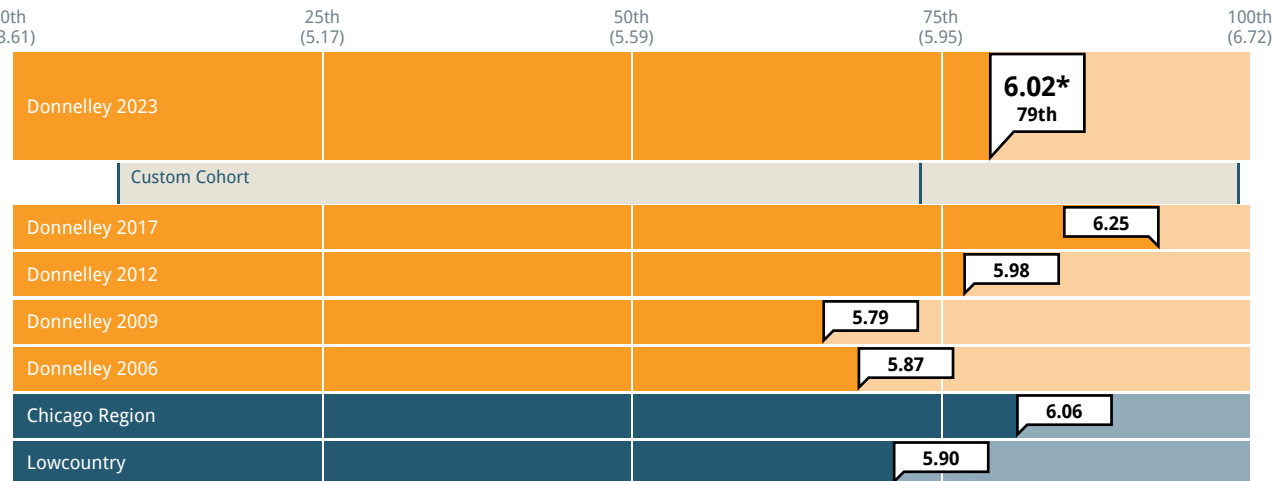
1 = No impact 7 = Significant positive impact



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

How well does the Donnelley Foundation understand the local community in which you work?

1 = Limited understanding of the community 7 = Regarded as an expert in the community

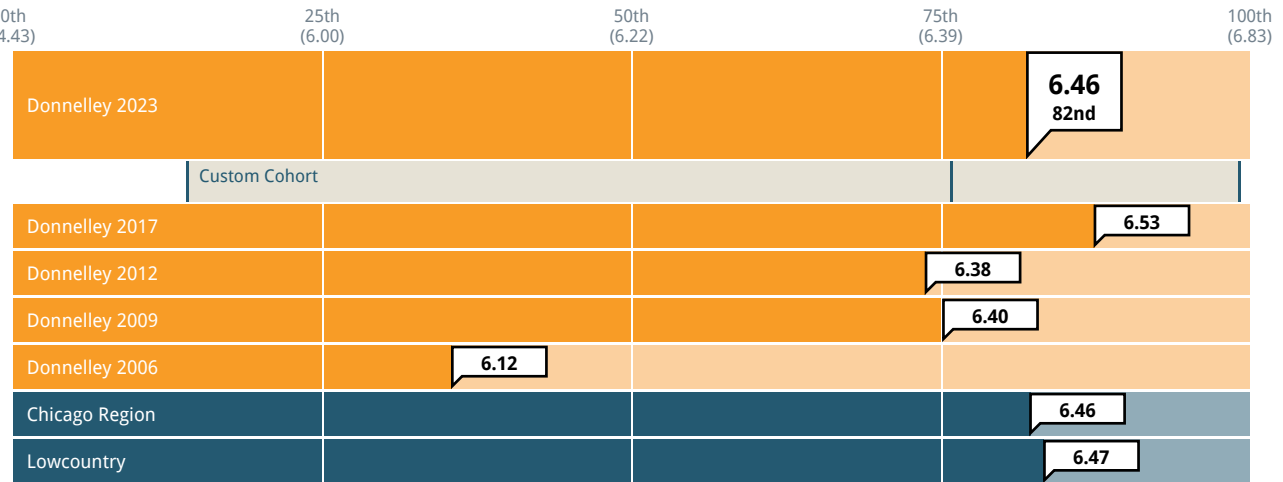


Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Impact on and Understanding of Grantees' Organizations

Overall, how would you rate the Donnelley Foundation's impact on your organization?

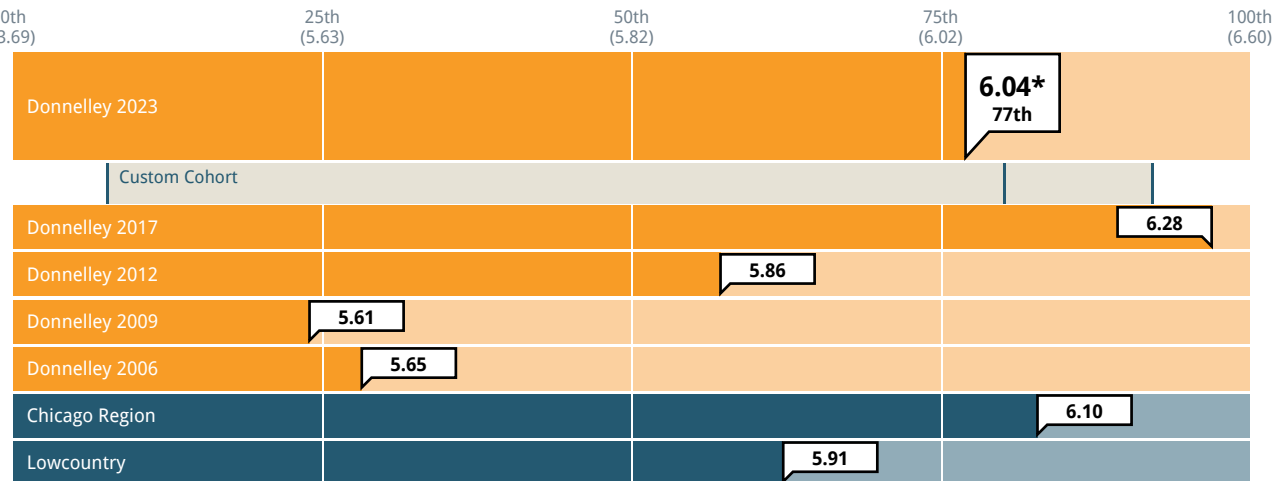
1 = No impact 7 = Significant positive impact



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

How well does the Donnelley Foundation understand your organization's strategy and goals?

1 = Limited understanding 7 = Thorough understanding

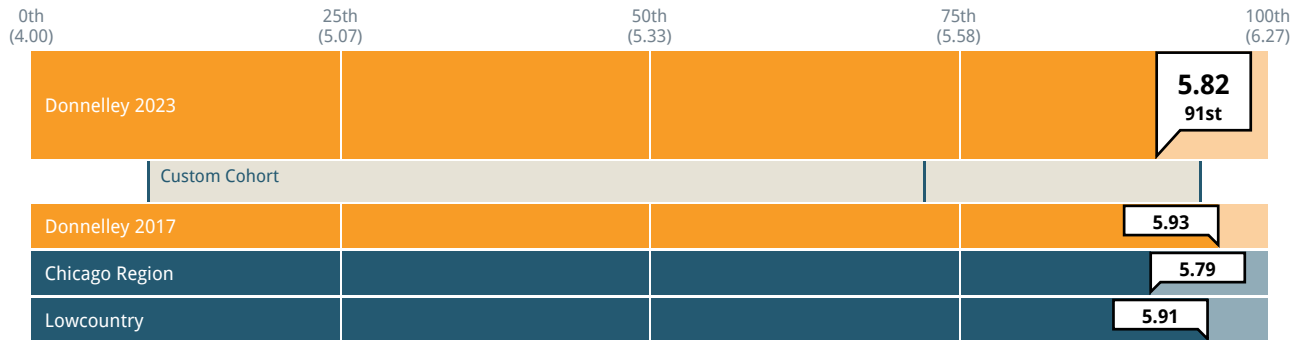


Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Grantee Challenges

How aware is the Donnelley Foundation of the challenges that your organization is facing?

1 = Not at all aware 7 = Extremely aware



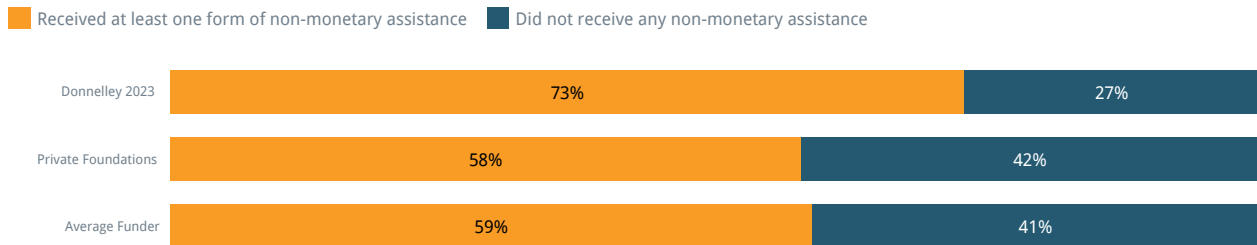
Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Non-Monetary Assistance

Note: Respondents could select all forms of non-monetary assistance they received in the survey. Therefore, the following chart provides a summary of the proportion of grantees who indicated that they received at least one form of non-monetary assistance.

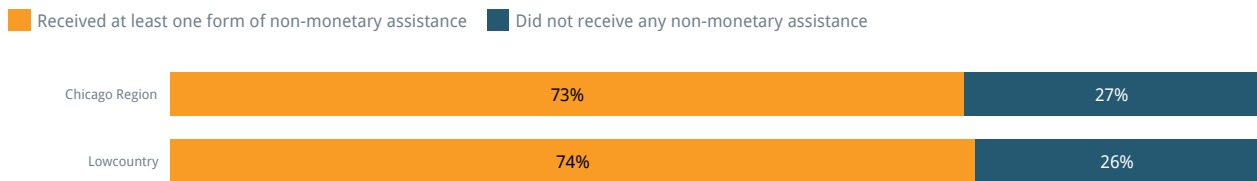
The following questions were recently added to the grantee survey and depict comparative data from fewer than 50 funders in the dataset.

Proportion of Grantees Receiving Non-Monetary Assistance



Cohort: Private Foundations Past results: on

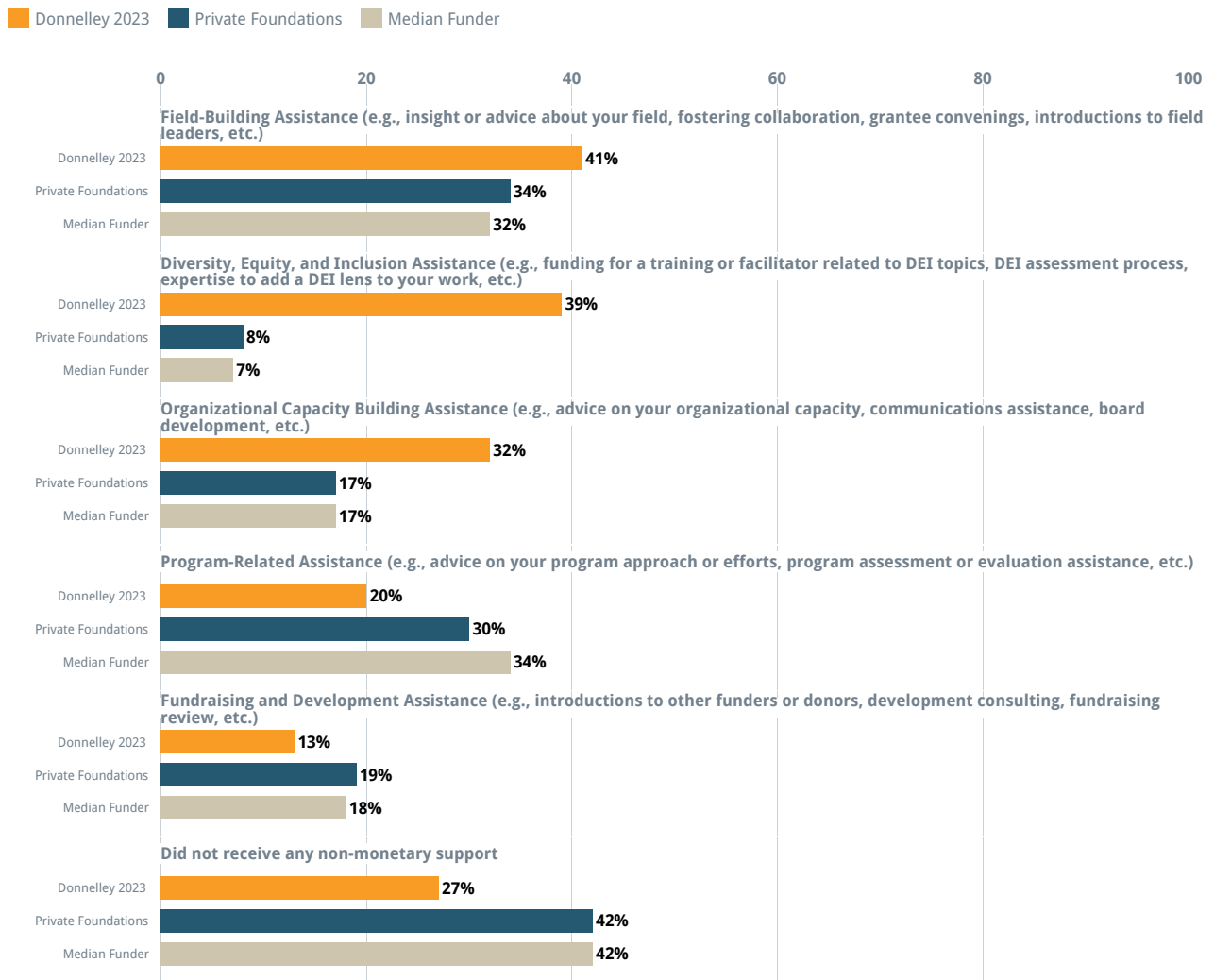
Proportion of Grantees Receiving Non-Monetary Assistance - By Subgroup



Subgroup: Geographical Area Served

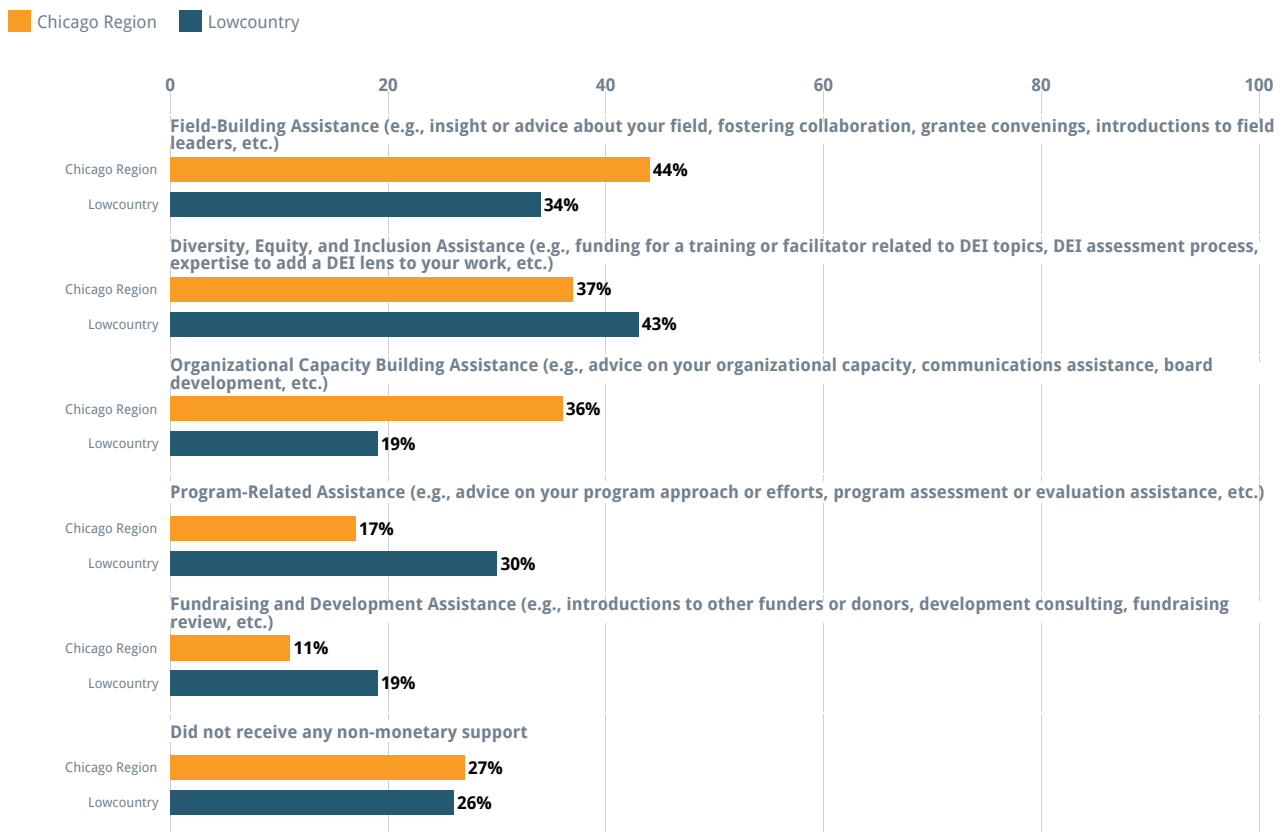
In the survey, respondents were asked about the the non-monetary assistance they received in a check-all-that-apply format. Therefore, the following charts provide greater detail on the previous non-monetary assistance question.

Please indicate any types of non-monetary assistance that were a component of what you received from the Donnelley Foundation (from staff or a third party paid for by the Donnelley Foundation).



Cohort: Private Foundations Past results: on

Please indicate any types of non-monetary assistance that were a component of what you received from the Donnelley Foundation (from staff or a third party paid for by the Donnelley Foundation). - By Subgroup



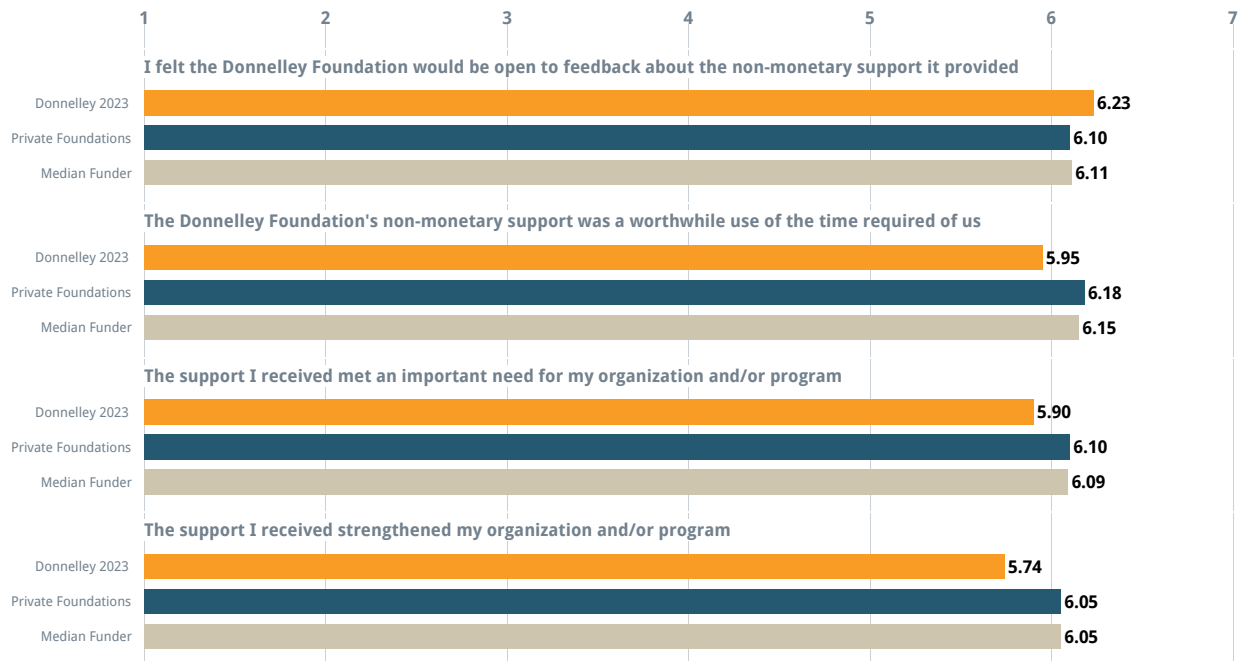
Subgroup: Geographical Area Served

Note: The following question was asked only of grantees who indicated receiving at least one form of non-monetary assistance in the previous question.

Please rate the extent to which you agree with the following statements about the non-monetary support you received from the Donnelley Foundation:

1 = Not at all 7 = To a great extent

Donnelley 2023 Private Foundations Median Funder

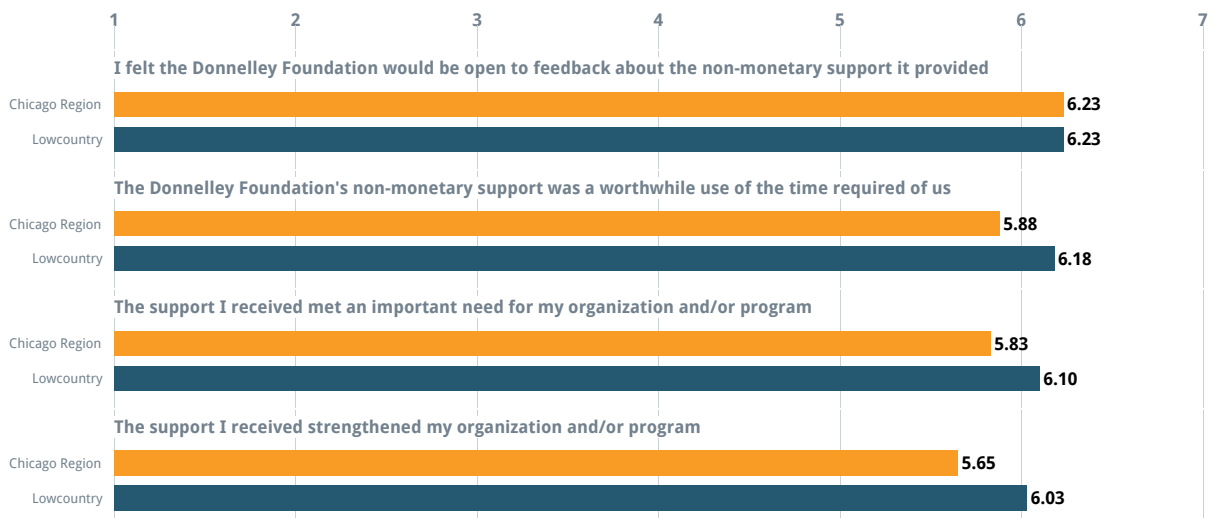


Cohort: Private Foundations Past results: on

Please rate the extent to which you agree with the following statements about the non-monetary support you received from the Donnelley Foundation: - By Subgroup

1 = Not at all 7 = To a great extent

Chicago Region Lowcountry

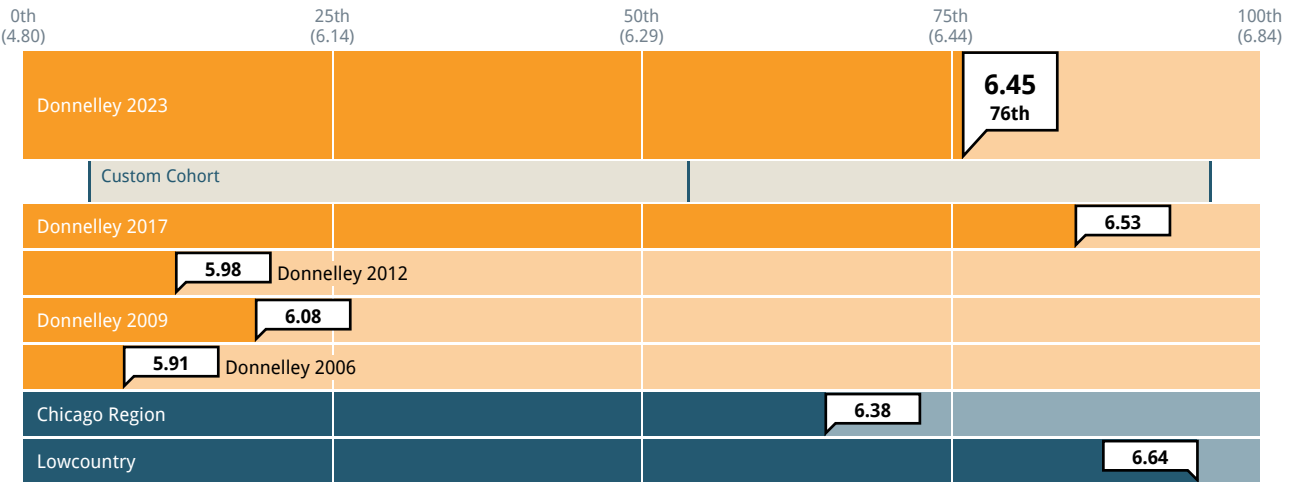


Subgroup: Geographical Area Served

Funder-Grantee Relationships

How comfortable do you feel approaching the Donnelley Foundation if a problem arises?

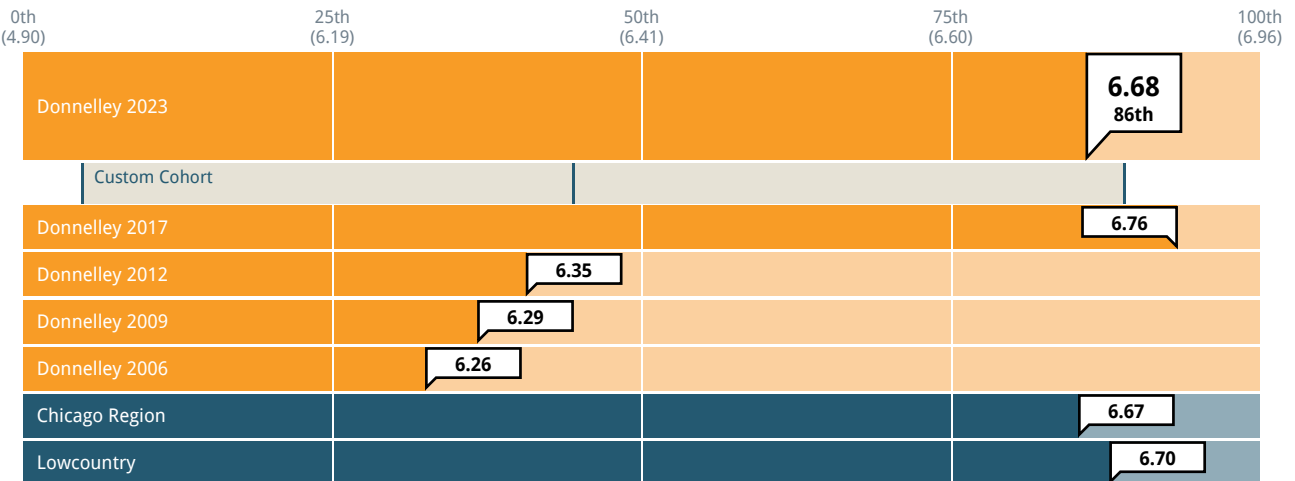
1 = Not at all comfortable 7 = Extremely comfortable



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Overall, how responsive was Foundation staff?

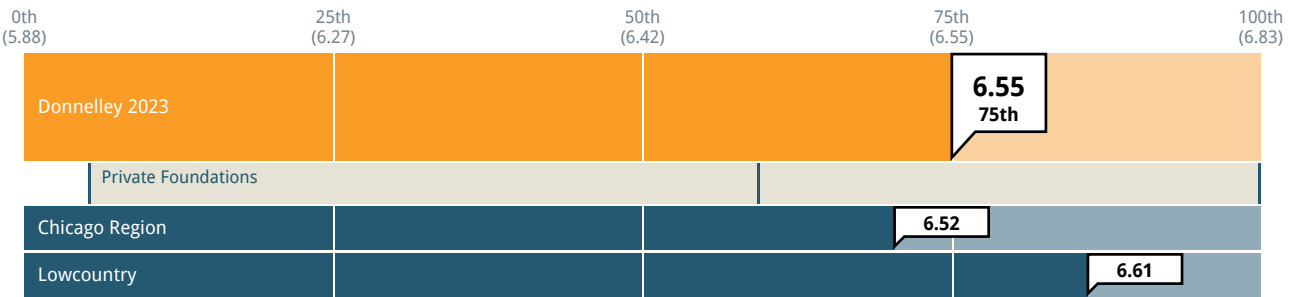
1 = Not at all responsive 7 = Extremely responsive



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

To what extent did the Donnelley Foundation exhibit trust in your organization's staff during this grant?

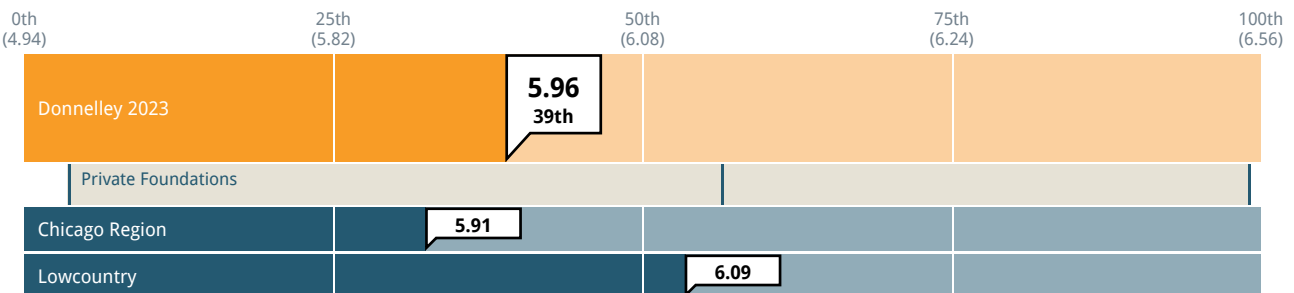
1 = Not at all 4 = Somewhat 7 = To a great extent



Cohort: Private Foundations Past results: on Subgroup: Geographical Area Served

To what extent did the Donnelley Foundation exhibit candor about the Donnelley Foundation's perspectives on your work during this grant?

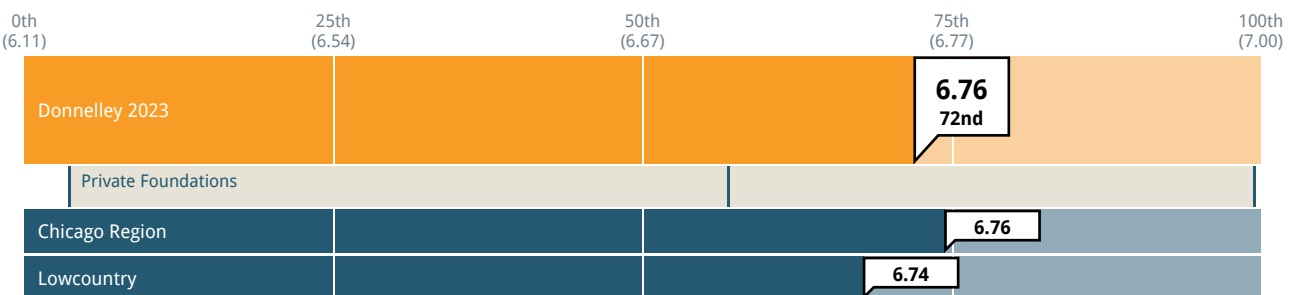
1 = Not at all 4 = Somewhat 7 = To a great extent



Cohort: Private Foundations Past results: on Subgroup: Geographical Area Served

To what extent did the Donnelley Foundation exhibit respectful interaction during this grant?

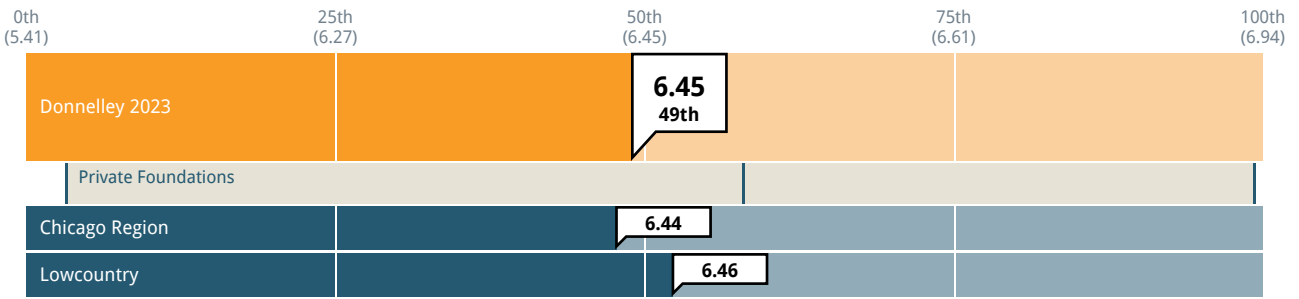
1 = Not at all 4 = Somewhat 7 = To a great extent



Cohort: Private Foundations Past results: on Subgroup: Geographical Area Served

To what extent did the Donnelley Foundation exhibit compassion for those affected by your work during this grant?

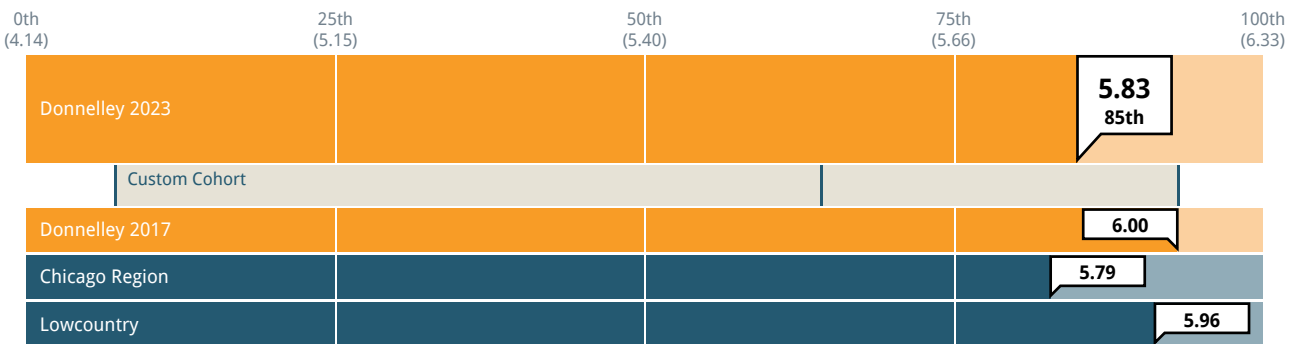
1 = Not at all 4 = Somewhat 7 = To a great extent



Cohort: Private Foundations Past results: on Subgroup: Geographical Area Served

To what extent is the Donnelley Foundation open to ideas from grantees about its strategy?

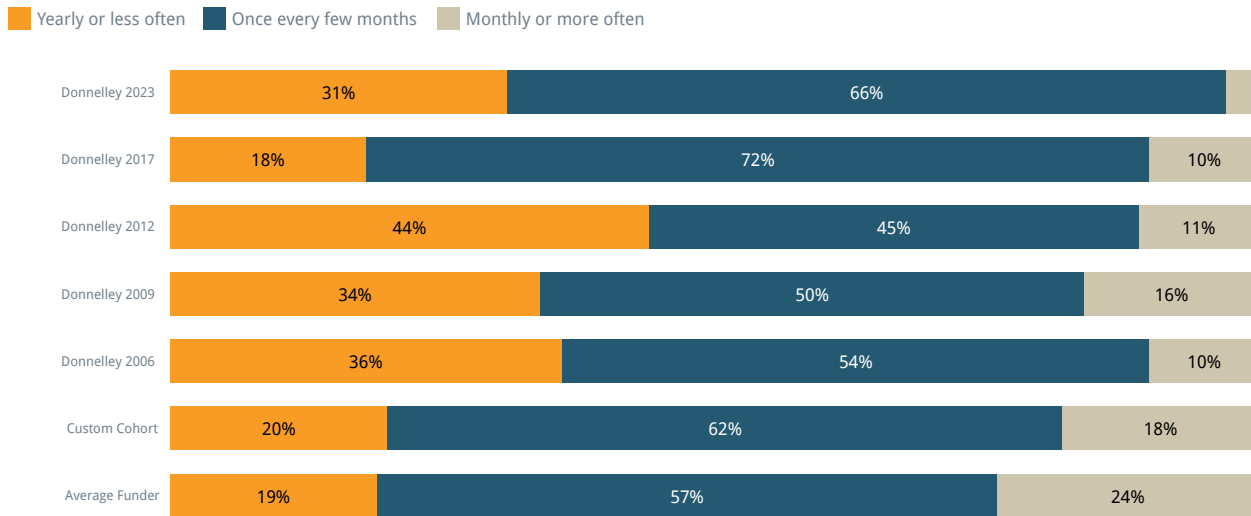
1 = Not at all 7 = To a great extent



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

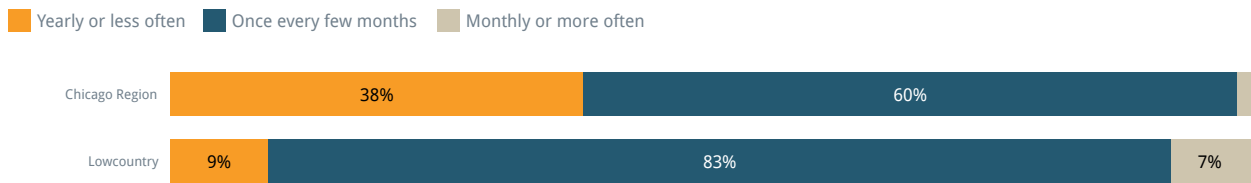
Interaction Patterns

How often do/did you have contact with your program officer during this grant?



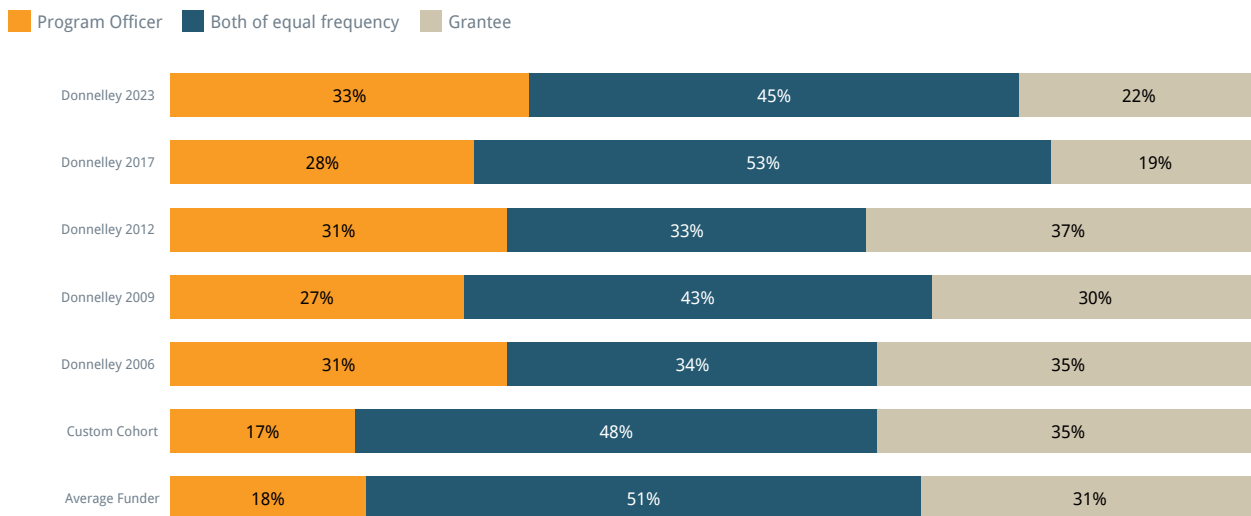
Cohort: Custom Cohort Past results: on

How often do/did you have contact with your program officer during this grant? - By Subgroup



Subgroup: Geographical Area Served

Who most frequently initiated the contact you had with your program officer during this grant?



Cohort: Custom Cohort Past results: on

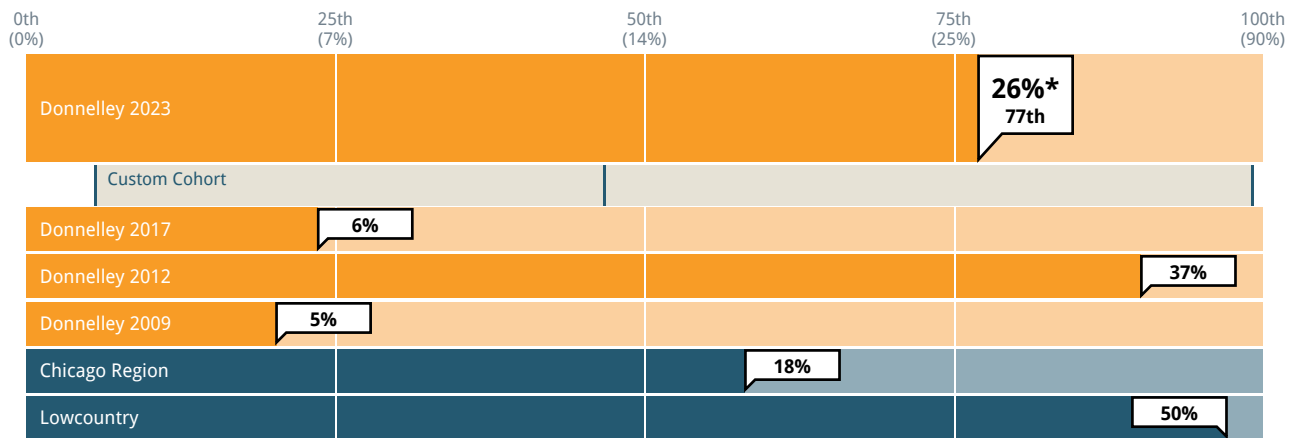
Who most frequently initiated the contact you had with your program officer during this grant? - By Subgroup



Subgroup: Geographical Area Served

Has your main contact at the Donnelley Foundation changed in the past six months?

Proportion of grantees responding 'Yes'



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Please note that CEP recently modified the following question. The prior question was: "At any point during this grant, including the selection process, did the Foundation staff visit your offices or programs?" The question anchors have not been modified.

At any point during this grant, including the selection process, did Foundation staff conduct a site visit?

Yes, in person and/or virtual No Don't know



Cohort: Private Foundations Past results: on

At any point during this grant, including the selection process, did Foundation staff conduct a site visit? - By Subgroup

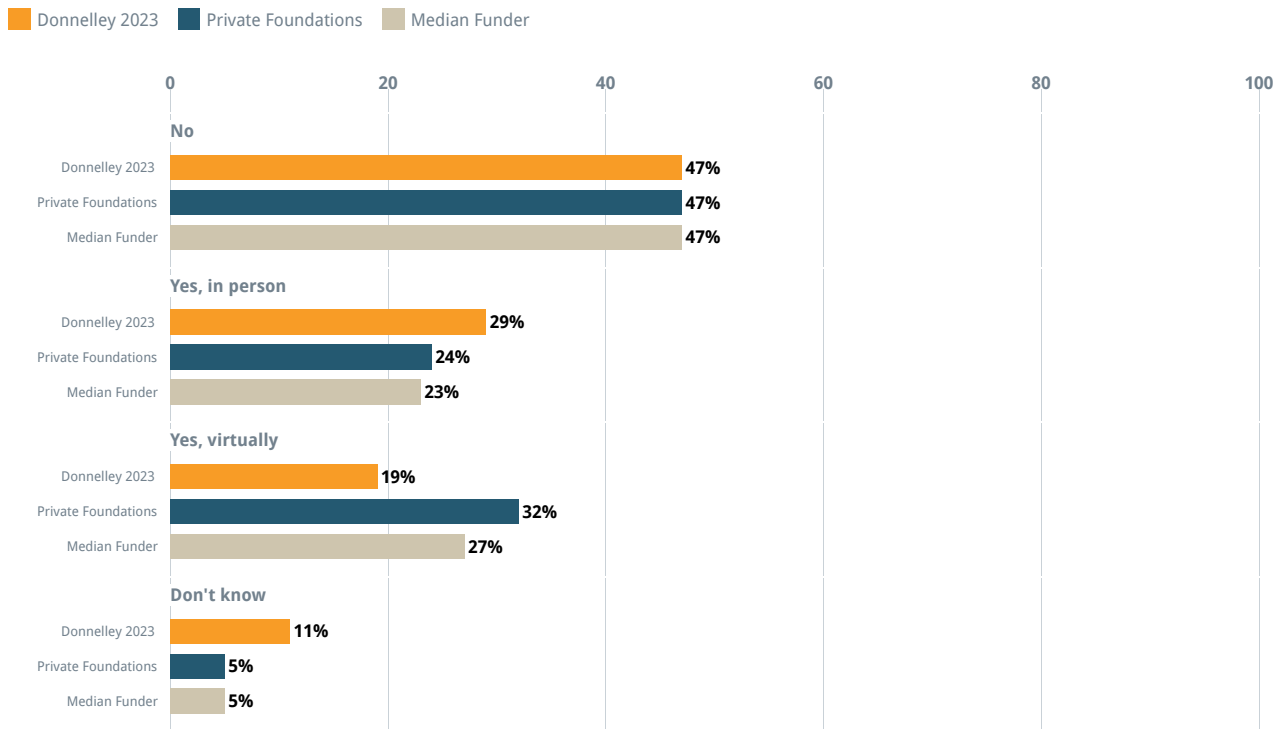
Yes, in person and/or virtual No Don't know



Subgroup: Geographical Area Served

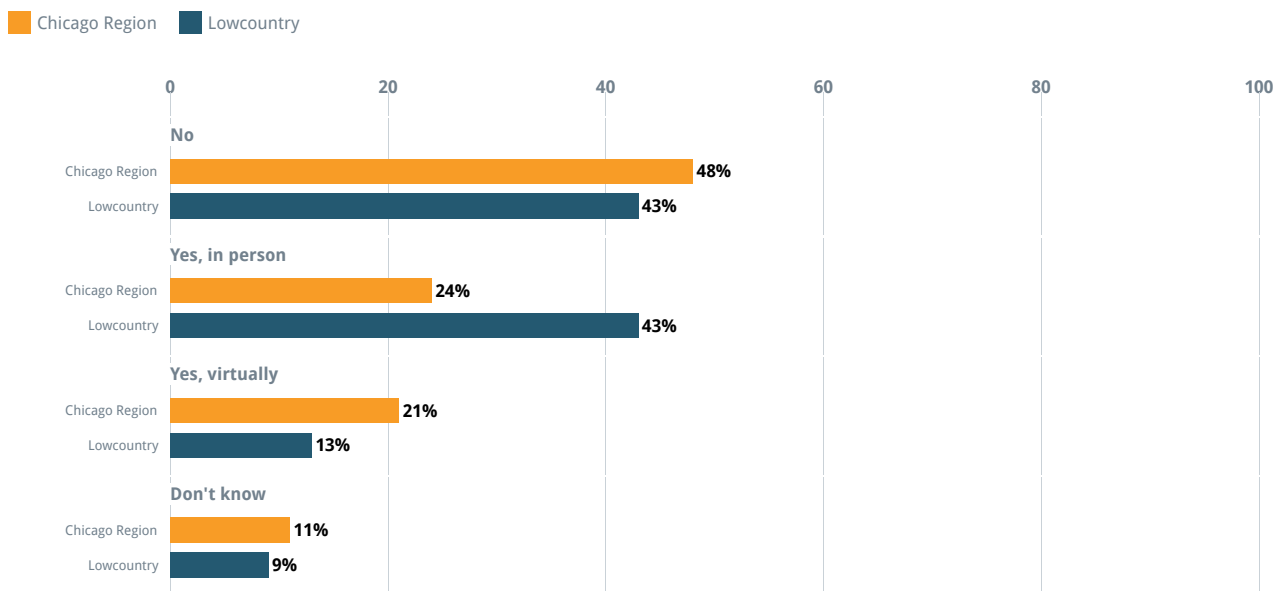
In the survey, respondents were asked the site visit question in a check-all-that-apply format. Therefore, the following charts provide greater detail on the previous site visit question.

At any point during this grant, including the selection process, did Foundation staff conduct a site visit?



Cohort: Private Foundations Past results: on

At any point during this grant, including the selection process, did Foundation staff conduct a site visit? - By Subgroup

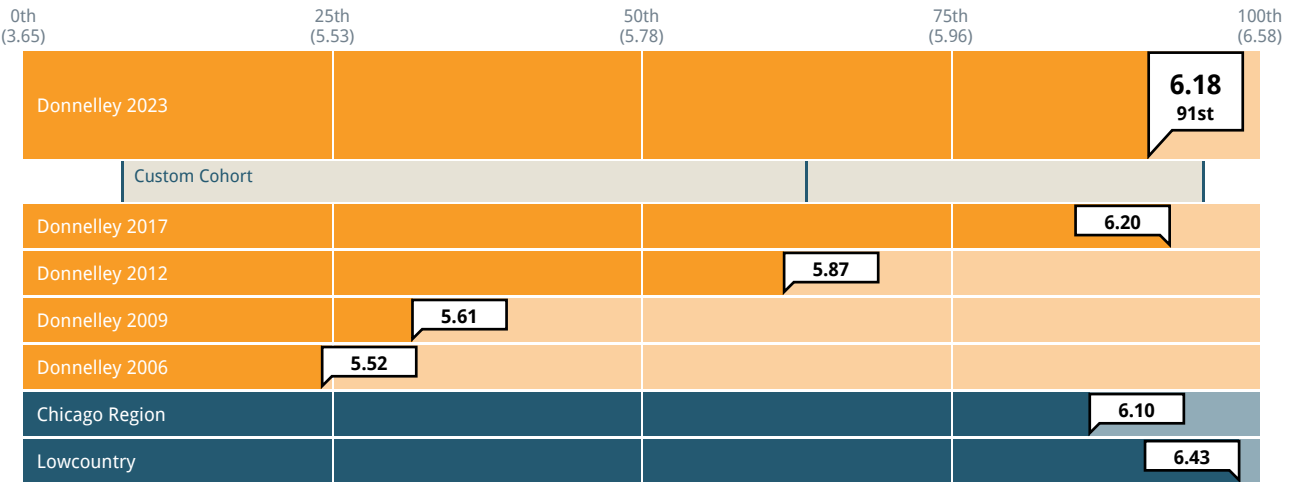


Subgroup: Geographical Area Served

Communication

How clearly has the Donnelley Foundation communicated its goals and strategy to you?

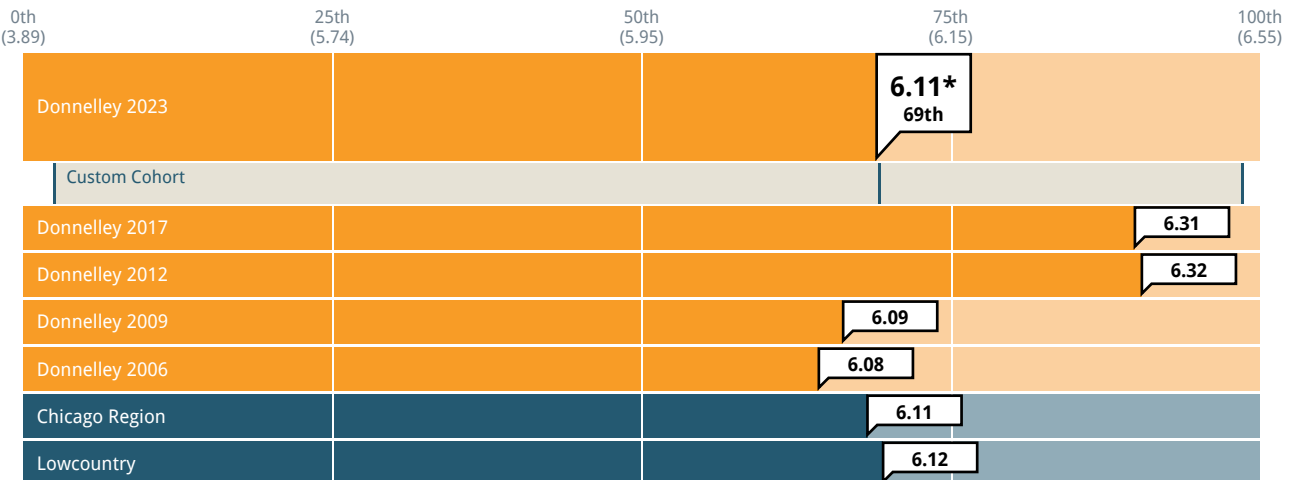
1 = Not at all clearly 7 = Extremely clearly



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

How consistent was the information provided by different communication resources, both personal and written, that you used to learn about the Donnelley Foundation?

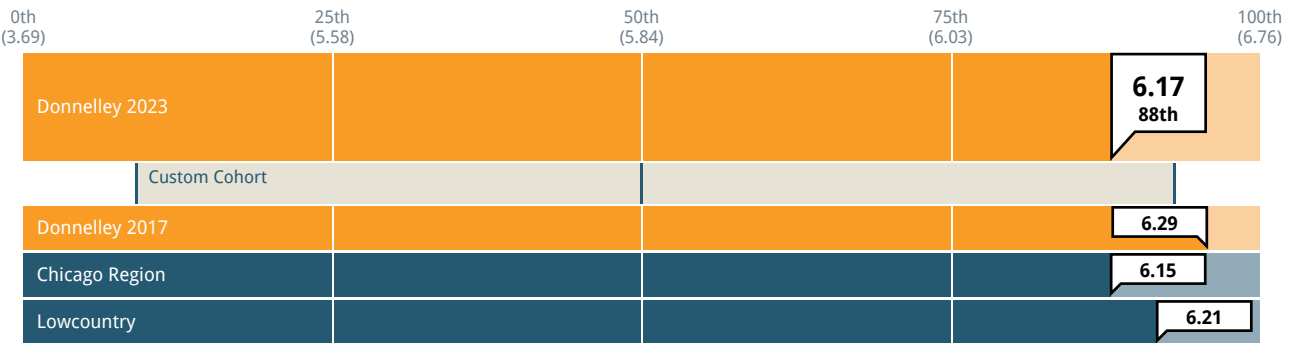
1 = Not at all consistent 7 = Completely consistent



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Overall, how transparent is the Donnelley Foundation with your organization?

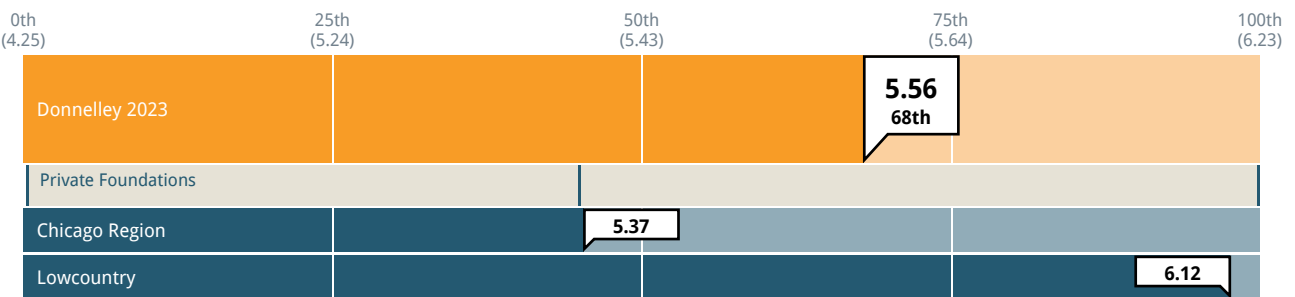
1 = Not at all transparent 7 = Extremely transparent



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

How well do you understand the way in which the work funded by this grant fits into the Donnelley Foundation's broader efforts?

1 = Limited understanding 7 = Thorough understanding

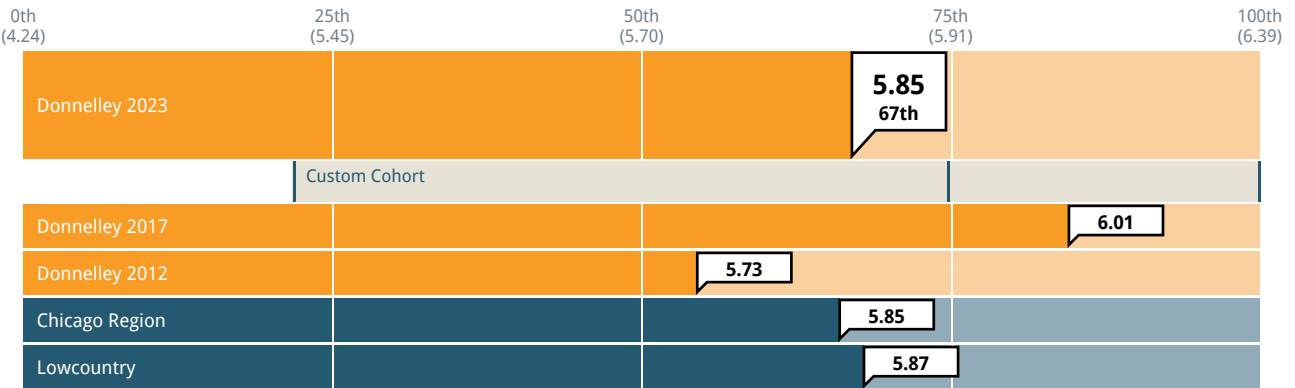


Cohort: Private Foundations Past results: on Subgroup: Geographical Area Served

Contextual Understanding

How well does the Donnelley Foundation understand the social, cultural, or socioeconomic factors that affect your work?

1 = Limited understanding 7 = Thorough understanding

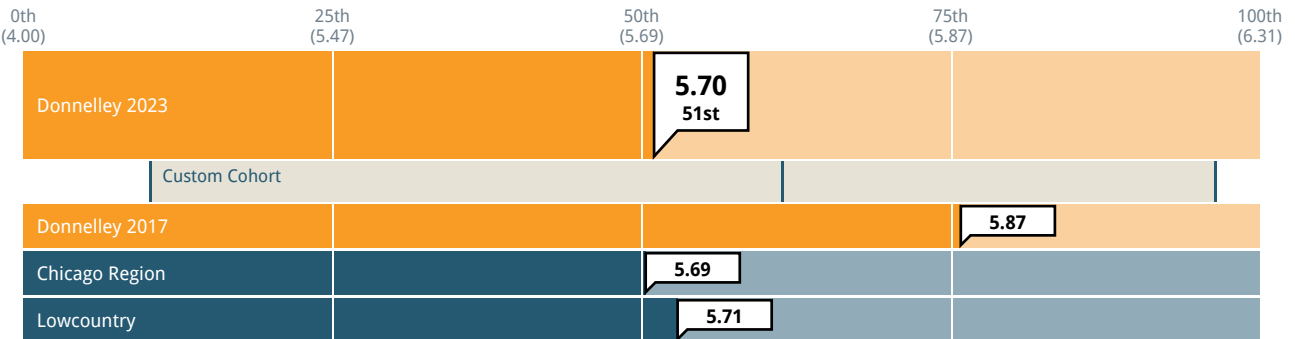


Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

In the following questions, we use the phrase “the people and communities that you serve” to refer to those your organization seeks to serve through the services and/or programs it provides.

How well does the Donnelley Foundation understand the needs of the people and communities that you serve?

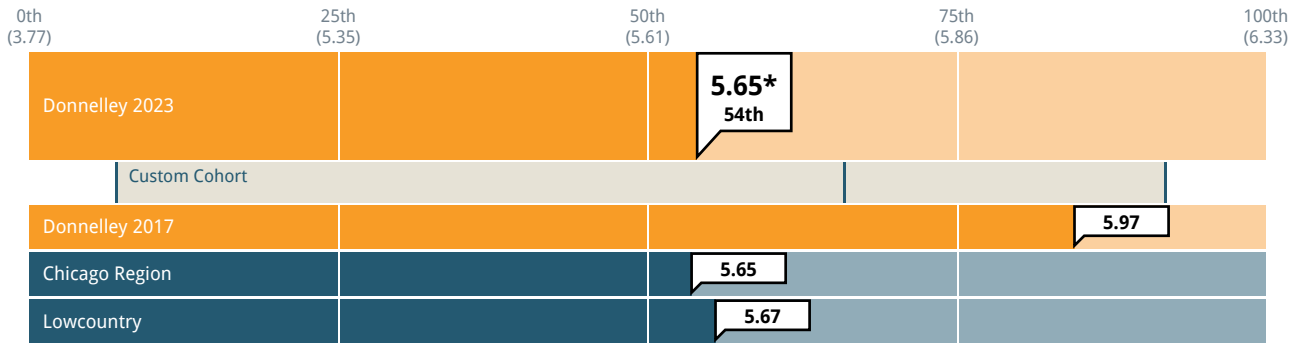
1 = Limited understanding 7 = Thorough understanding



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

To what extent do the Donnelley Foundation's funding priorities reflect a deep understanding of the needs of the people and communities that you serve?

1 = Not at all 7 = To a great extent



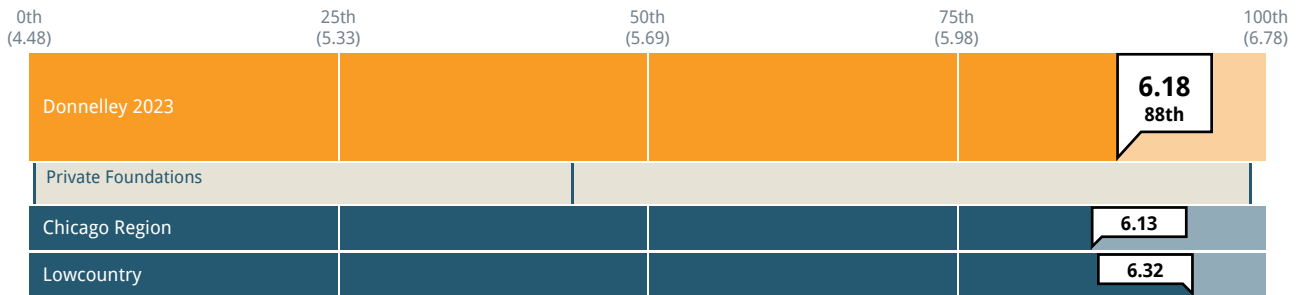
Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Diversity, Equity, and Inclusion

Please rate the extent to which you agree or disagree with the following statements about diversity, equity, and inclusion:

The Foundation has clearly communicated what diversity, equity, and inclusion means for its work

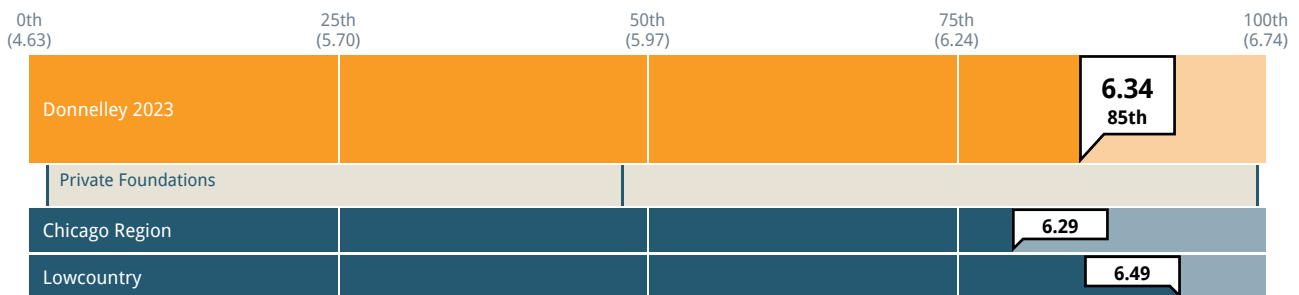
1 = Strongly disagree 4 = Neither agree nor disagree 7 = Strongly agree



Cohort: Private Foundations Past results: on Subgroup: Geographical Area Served

Overall, the Donnelley Foundation demonstrates an explicit commitment to diversity, equity, and inclusion in its work

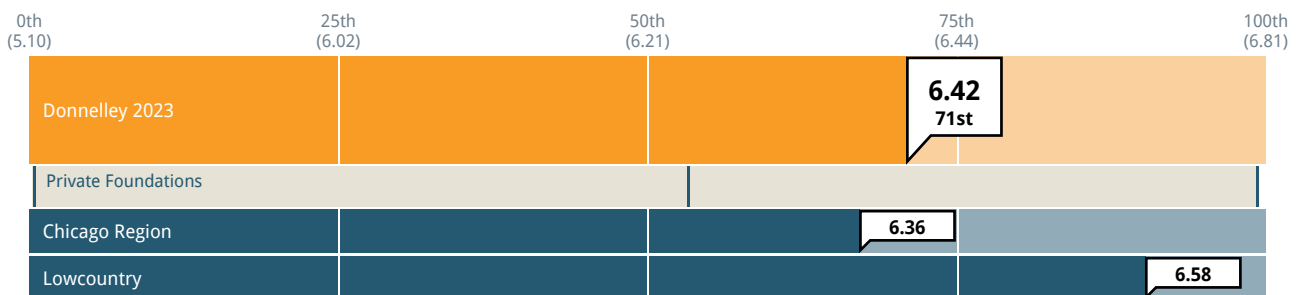
1 = Strongly disagree 4 = Neither agree nor disagree 7 = Strongly agree



Cohort: Private Foundations Past results: on Subgroup: Geographical Area Served

Overall, most staff I have interacted with at the Donnelley Foundation embody a strong commitment to diversity, equity, and inclusion

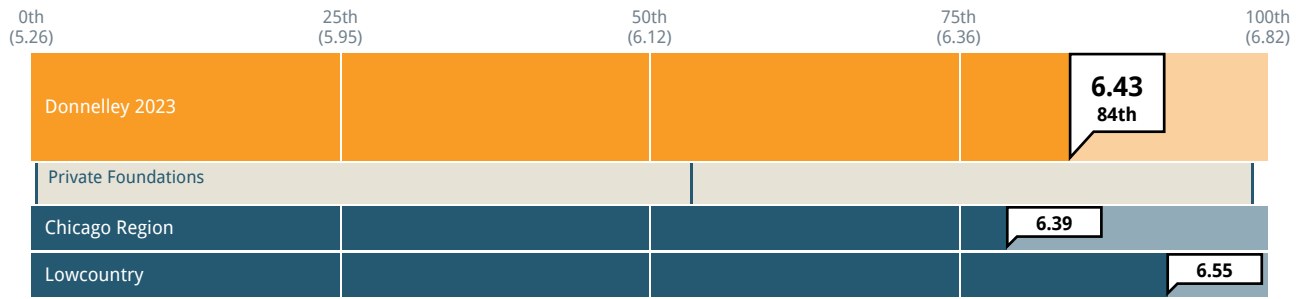
1 = Strongly disagree 4 = Neither agree nor disagree 7 = Strongly agree



Cohort: Private Foundations Past results: on Subgroup: Geographical Area Served

I believe that the Donnelley Foundation is committed to combatting racism

1 = Strongly disagree 4 = Neither agree nor disagree 7 = Strongly agree

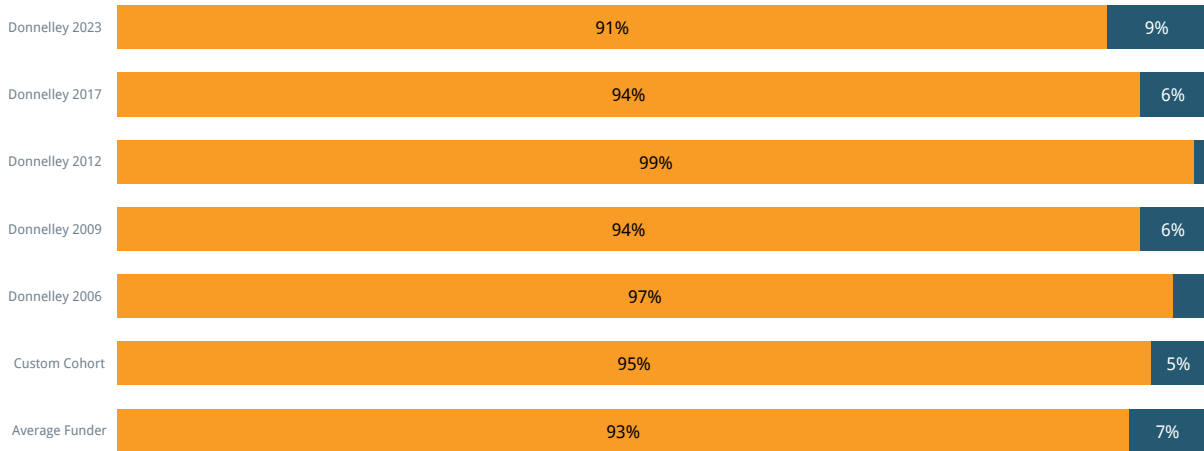


Cohort: Private Foundations Past results: on Subgroup: Geographical Area Served

Grant Processes

Did you submit a proposal to the Donnelley Foundation for this grant?

Submitted a proposal Did not submit a proposal



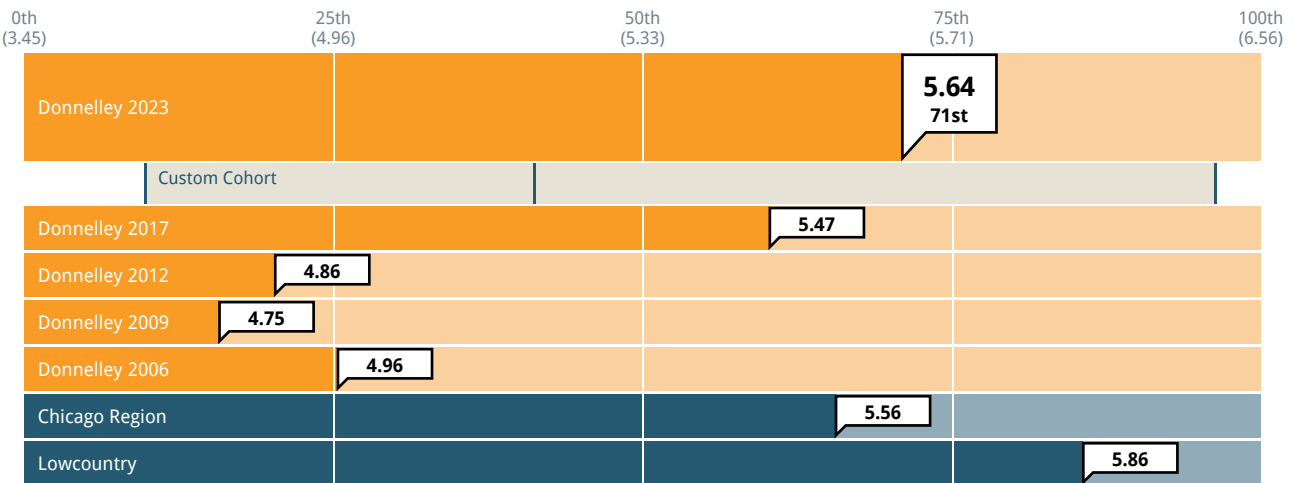
Cohort: Custom Cohort Past results: on

Selection Process

Please note that CEP modified the following question in 2022. The prior question text was: "How helpful was participating in the Foundation's selection process in strengthening the organization/program funded by the grant?" The corresponding anchors were "not at all helpful" and "extremely helpful."

To what extent was the Donnelley Foundation's selection process a helpful opportunity to strengthen the efforts funded by the grant?

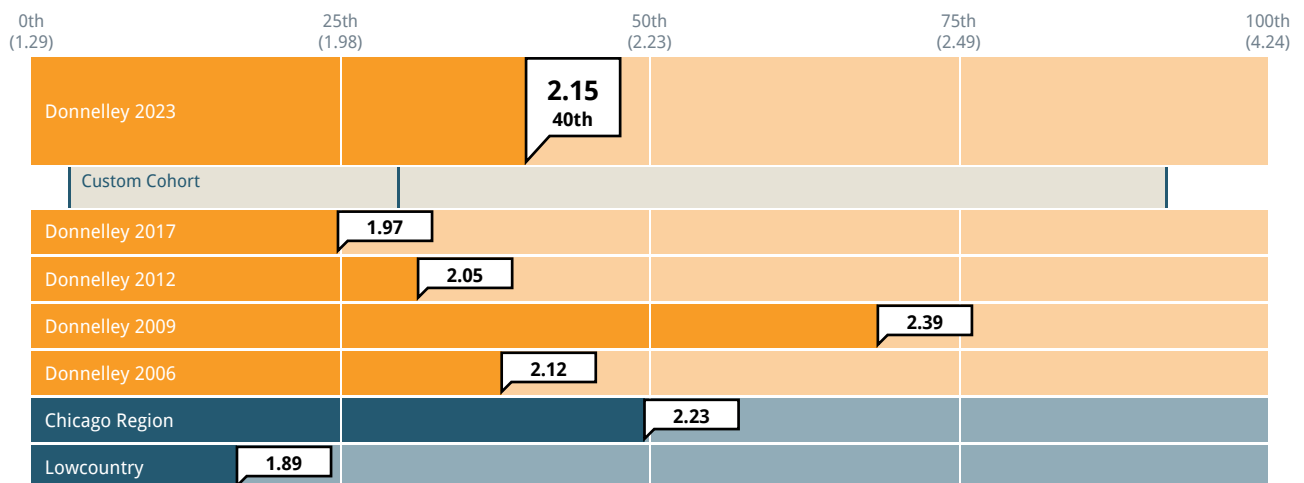
1 = Not at all 7 = To a great extent



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

As you developed your grant proposal, how much pressure did you feel to modify your organization's priorities in order to create a grant proposal that was likely to receive funding?

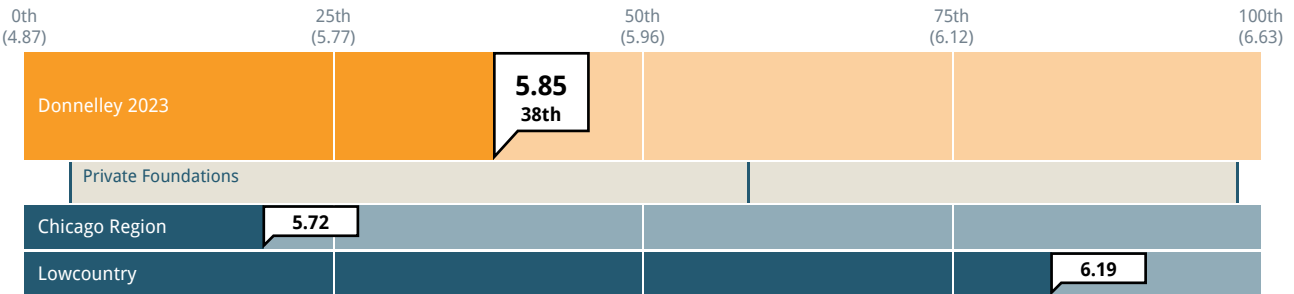
1 = No pressure 7 = Significant pressure



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

To what extent was the Donnelley Foundation's selection process an appropriate level of effort given the amount of funding received?

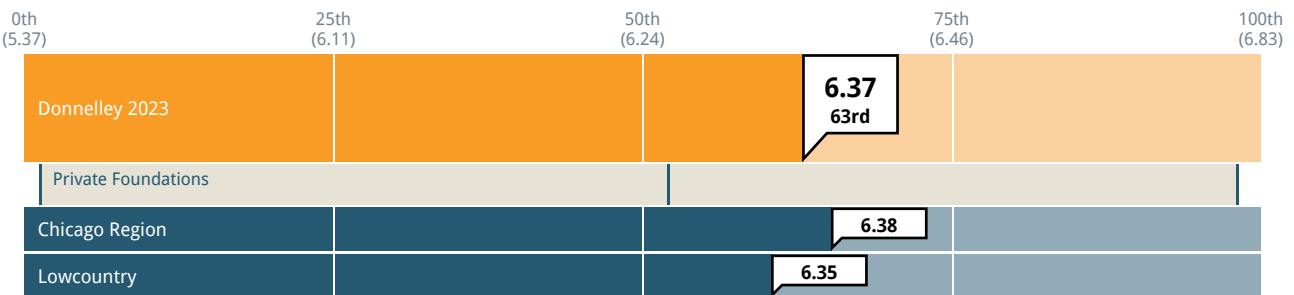
1 = Not at all 7 = To a great extent



Cohort: Private Foundations Past results: on Subgroup: Geographical Area Served

To what extent was the Donnelley Foundation clear and transparent about the selection process requirements and timelines?

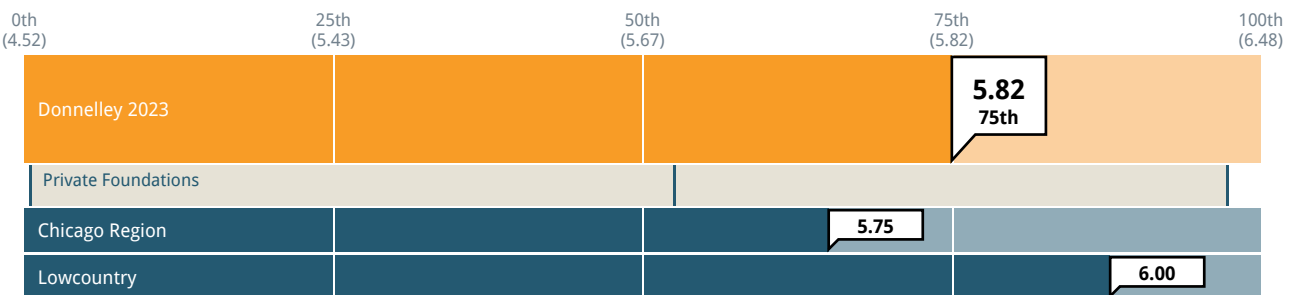
1 = Not at all 7 = To a great extent



Cohort: Private Foundations Past results: on Subgroup: Geographical Area Served

To what extent was the Donnelley Foundation clear and transparent about the criteria the Donnelley Foundation uses to decide whether a proposal would be funded or declined?

1 = Not at all 7 = To a great extent



Cohort: Private Foundations Past results: on Subgroup: Geographical Area Served

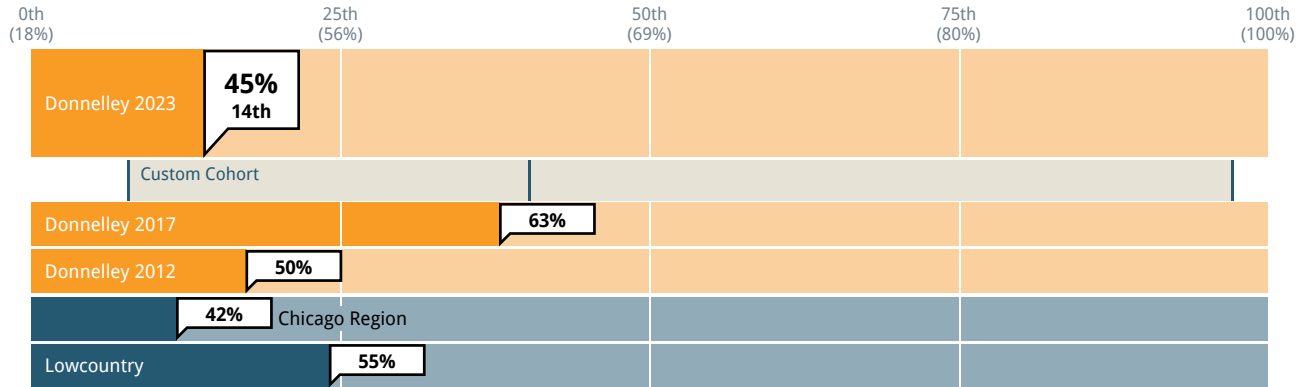
Reporting and Evaluation Process

Definition of Reporting and Evaluation

- "Reporting" - Donnelley's standard oversight, monitoring, and grant reporting.
- "Evaluation" - formal activities *beyond reporting* undertaken by Donnelley to assess or learn about a grant, a program, or Donnelley's efforts.

At any point during the proposal or the grant period, did the Donnelley Foundation and your organization exchange ideas regarding how your organization would assess the results of the work funded by this grant?

Proportion of grantees responding 'Yes'



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Participation in Reporting and/or Evaluation Processes

- Participated in a reporting process only
- Participated in an evaluation process only
- Participated in both a reporting and an evaluation process
- Participated in neither a reporting nor an evaluation process



Cohort: Custom Cohort Past results: on

Participation in Reporting and/or Evaluation Processes - By Subgroup

- Participated in a reporting process only
- Participated in an evaluation process only
- Participated in both a reporting and an evaluation process
- Participated in neither a reporting nor an evaluation process



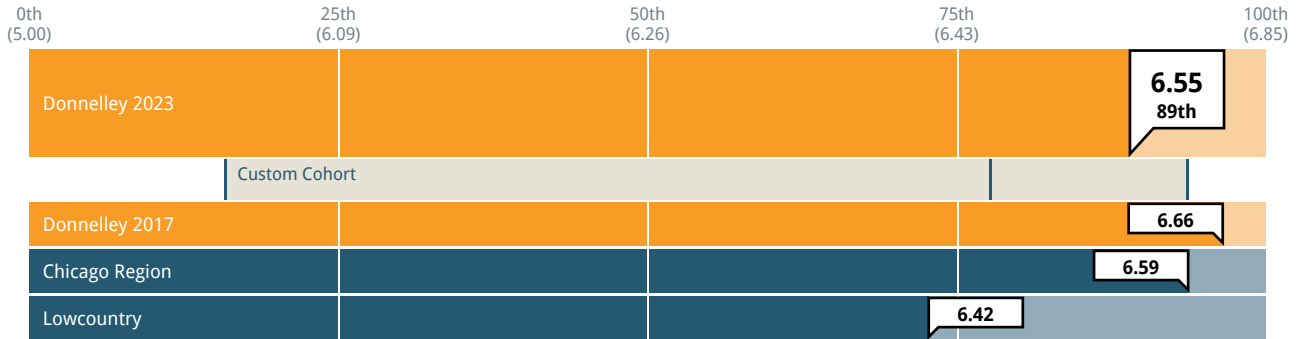
Subgroup: Geographical Area Served

Reporting Process

The following questions were only asked of grantees that indicated having participated in a reporting process. See the "Reporting and Evaluation Process" page for data on the proportion of grantees participating in this process.

To what extent was the Donnelley Foundation's reporting process straightforward?

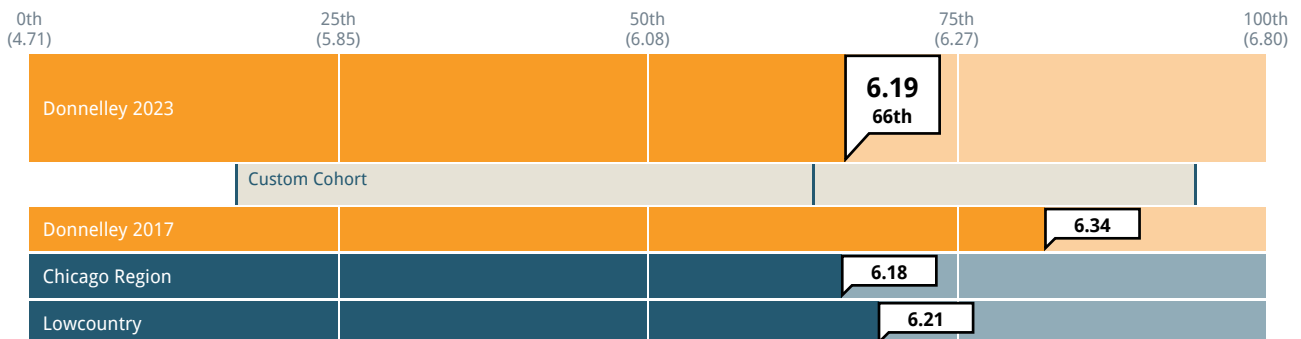
1 = Not at all 7 = To a great extent



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

To what extent was the Donnelley Foundation's reporting process adaptable, if necessary, to fit your circumstances?

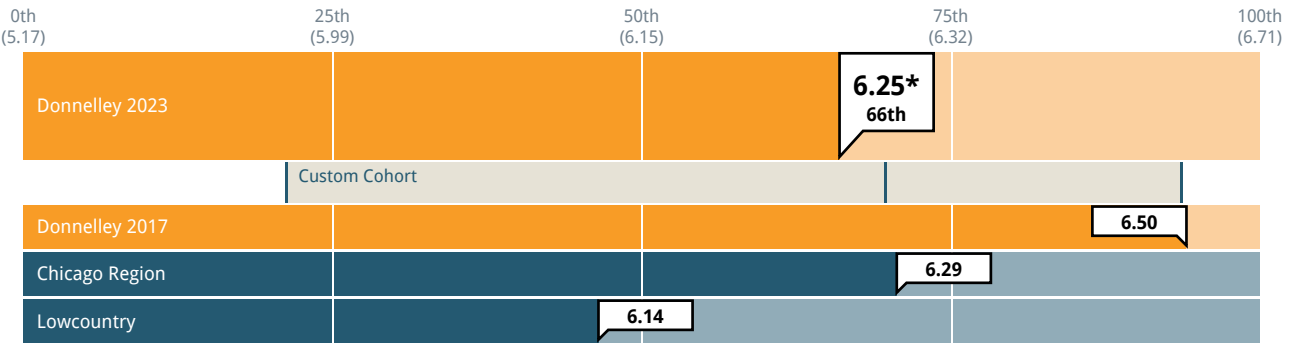
1 = Not at all 7 = To a great extent



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

To what extent was the Donnelley Foundation's reporting process relevant, with questions and measures pertinent to the work funded by this grant?

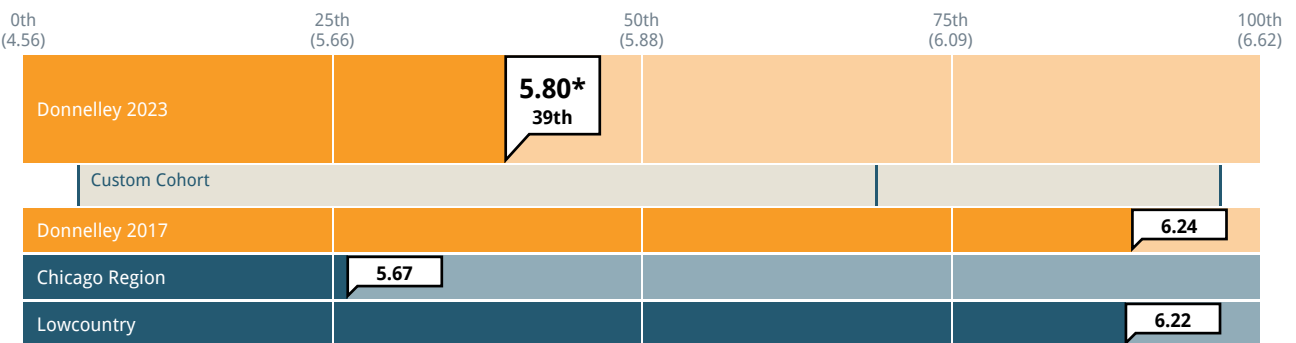
1 = Not at all 7 = To a great extent



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

To what extent was the Donnelley Foundation's reporting process a helpful opportunity for you to reflect and learn?

1 = Not at all 7 = To a great extent



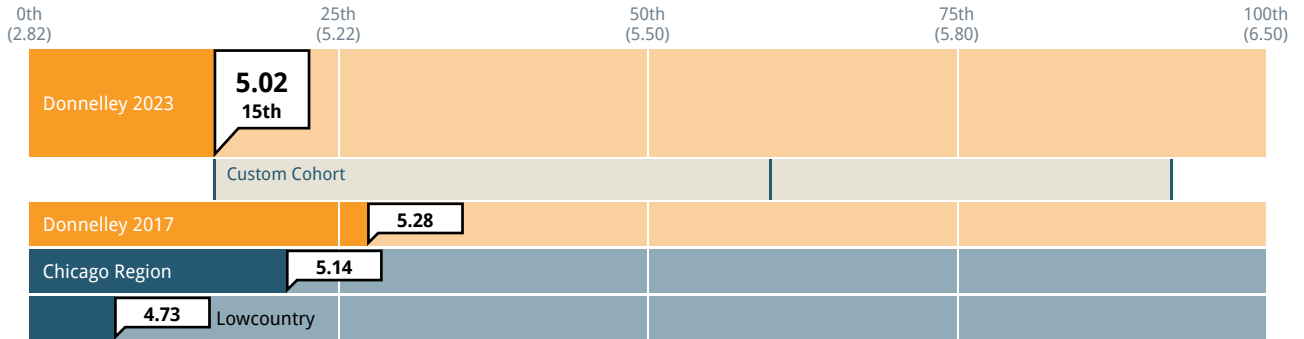
Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Evaluation Process

The following questions were only asked of grantees that indicated having participated in an evaluation process. See the "Reporting and Evaluation Process" page for data on the proportion of grantees participating in this process.

To what extent did the evaluation incorporate input from your organization in the design of the evaluation?

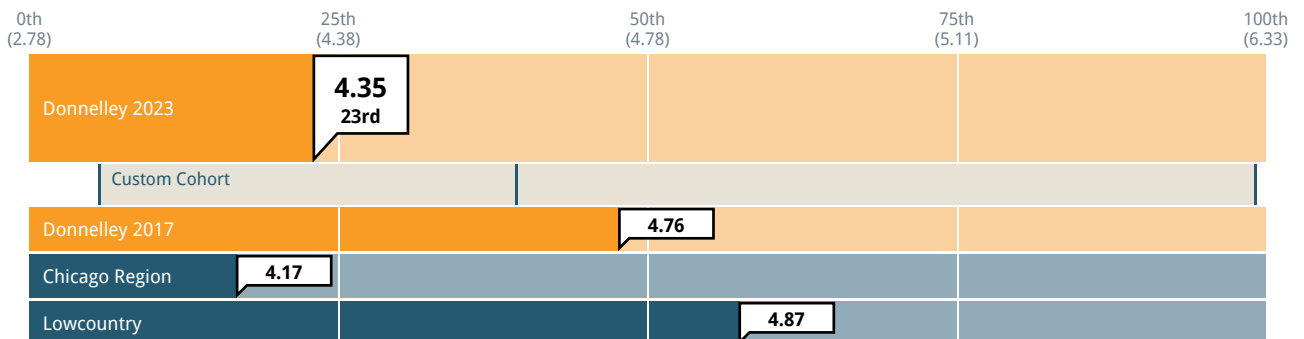
1 = Not at all 7 = To a great extent



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

To what extent did the evaluation result in your organization making changes to the work that was evaluated?

1 = Not at all 7 = To a great extent

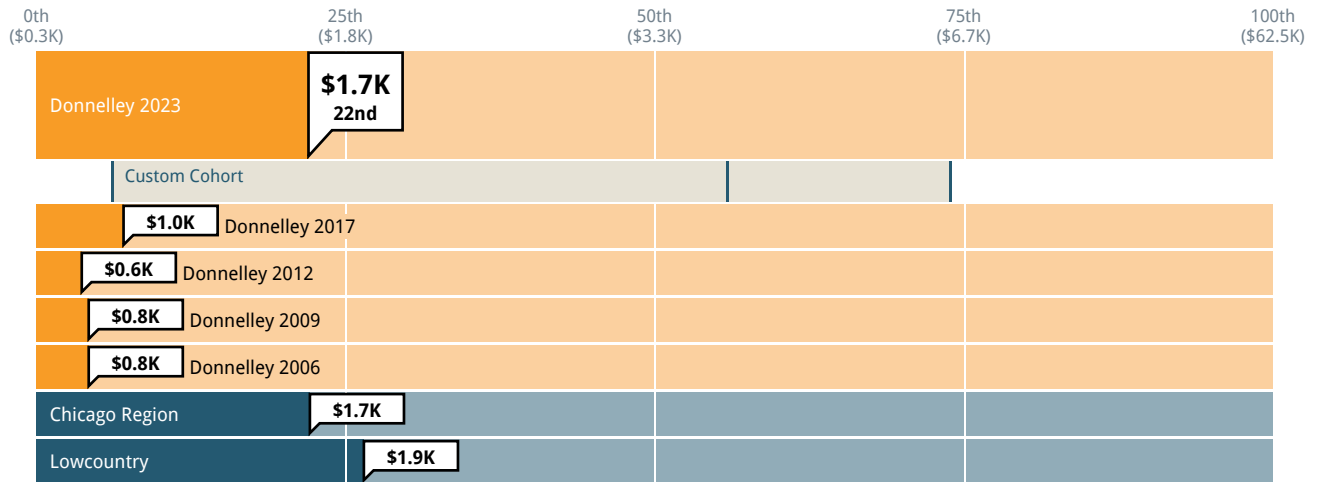


Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Dollar Return and Time Spent on Processes

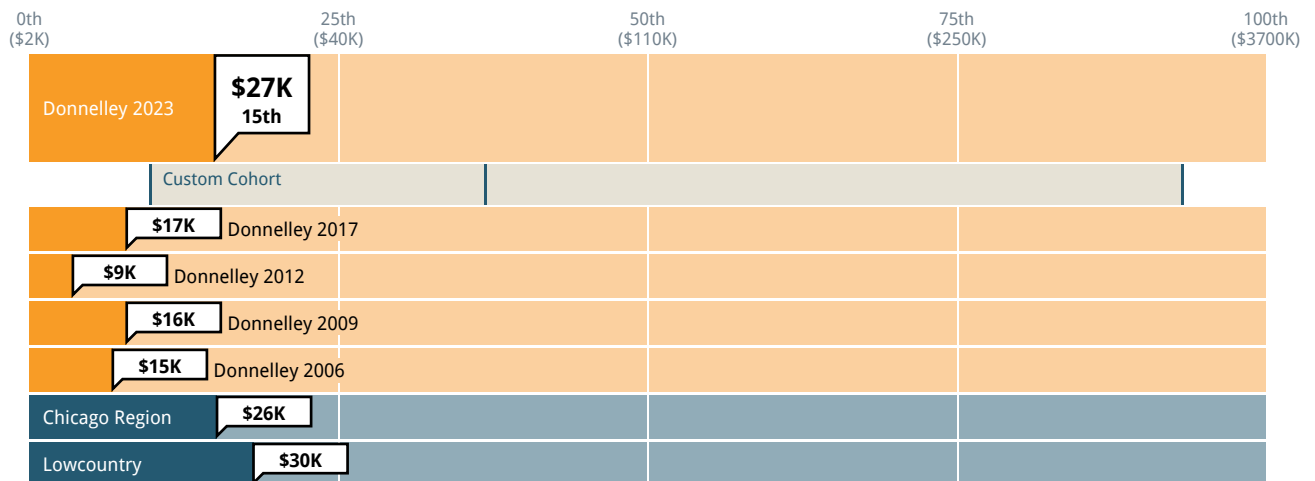
Dollar Return: Median grant dollars awarded per process hour required

Includes total grant dollars awarded and total time necessary to fulfill the requirements over the lifetime of the grant



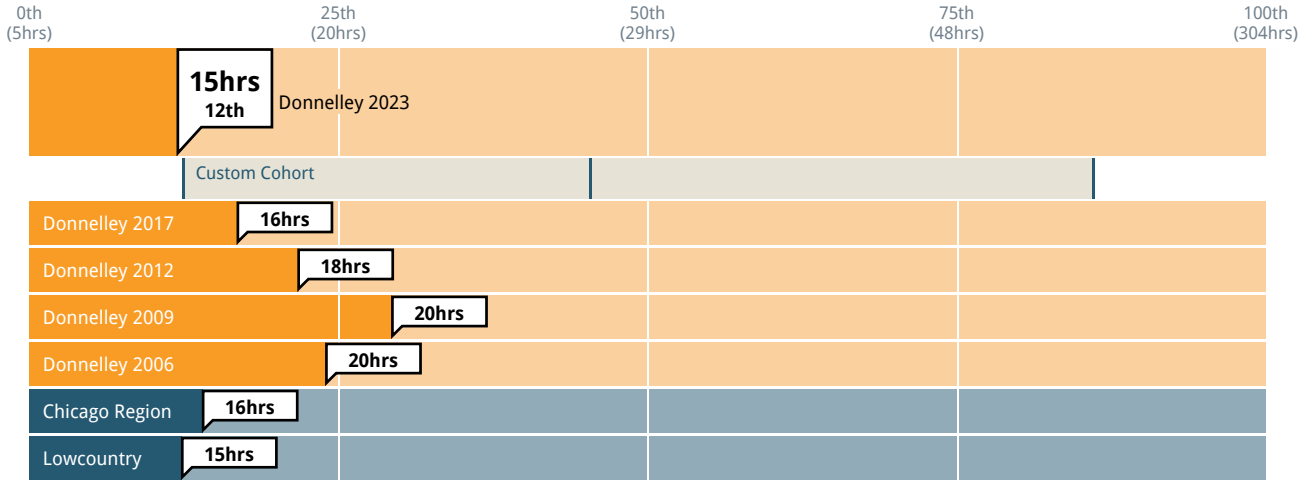
Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Median Grant Size



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

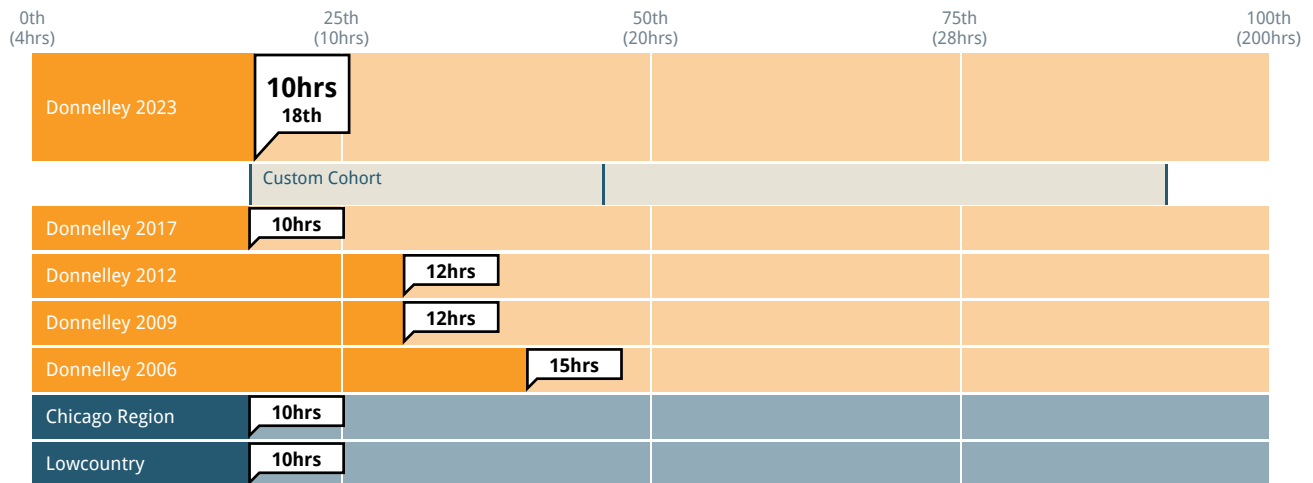
Median hours spent by grantees on funder requirements over grant lifetime



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Time Spent on Selection Process

Median Hours Spent on Proposal and Selection Process



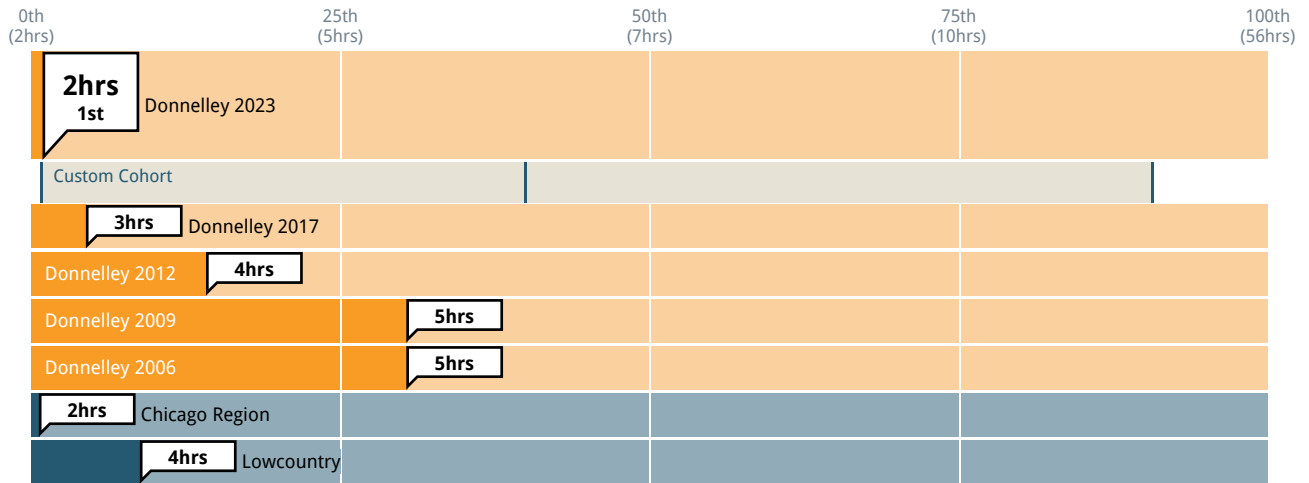
Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Selected Cohort: Custom Cohort								
Time Spent On Proposal and Selection Process								
	1 to 9 hours	10 to 19 hours	20 to 29 hours	30 to 39 hours	40 to 49 hours	50 to 99 hours	100 to 199 hours	200+ hours
Donnelley 2023	44%	32%	10%	6%	4%	3%	0%	0%
Donnelley 2017	32%	40%	14%	7%	4%	2%	1%	1%
Donnelley 2012	32%	36%	16%	6%	6%	4%	0%	0%
Donnelley 2009	29%	33%	17%	7%	8%	6%	1%	0%
Donnelley 2006	25%	34%	19%	7%	9%	4%	1%	0%
Average Funder	26%	22%	17%	7%	11%	10%	5%	3%
Custom Cohort	24%	27%	20%	7%	10%	8%	2%	1%

Selected Subgroup: Geographical Area Served		
Time Spent On Proposal and Selection Process (By Subgroup)	Chicago Region	Lowcountry
1 to 9 hours	45%	43%
10 to 19 hours	34%	25%
20 to 29 hours	11%	8%
30 to 39 hours	4%	12%
40 to 49 hours	4%	6%
50 to 99 hours	3%	4%
100 to 199 hours	0%	2%
200+ hours	0%	0%

Time Spent on Reporting and Evaluation Process

Median Hours Spent on Monitoring, Reporting and Evaluation Process Per Year



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

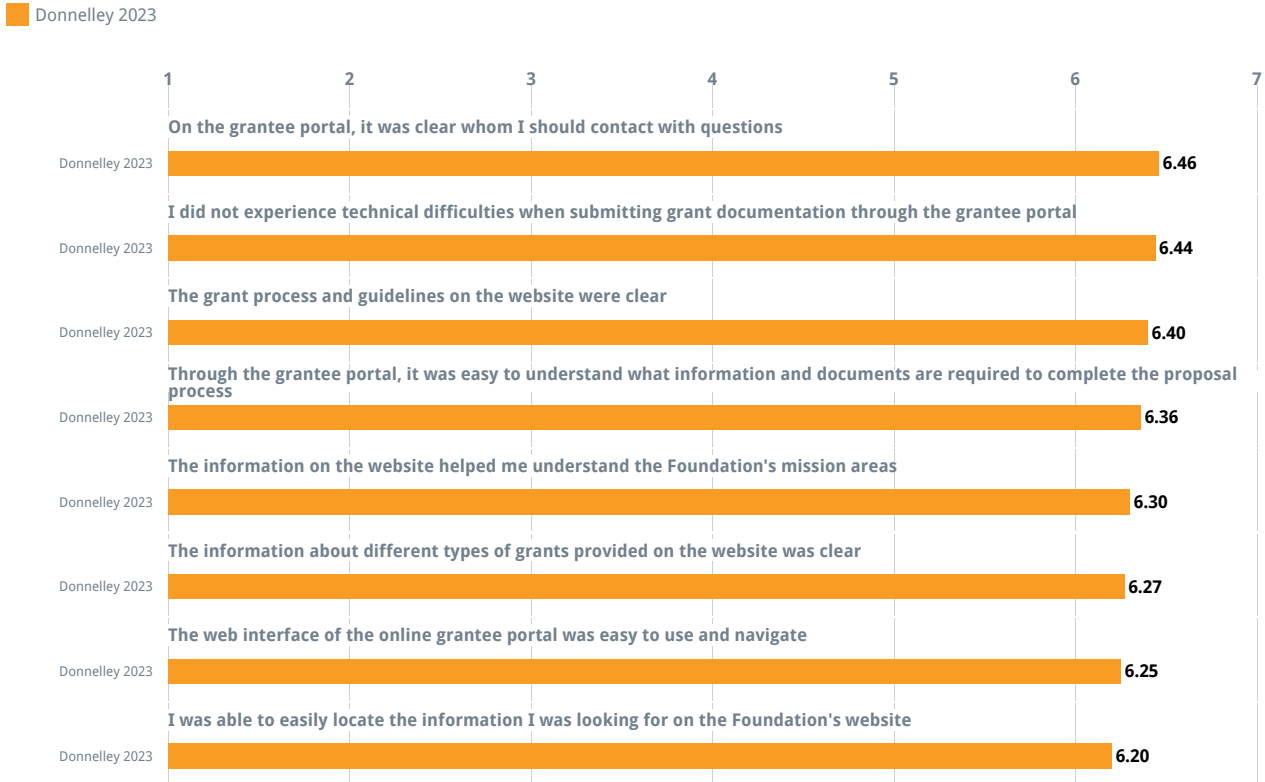
Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized)							
	1 to 9 hours	10 to 19 hours	20 to 29 hours	30 to 39 hours	40 to 49 hours	50 to 99 hours	100+ hours
Donnelley 2023	89%	6%	3%	1%	1%	0%	1%
Donnelley 2017	82%	9%	5%	3%	0%	1%	0%
Donnelley 2012	74%	16%	5%	3%	1%	0%	0%
Donnelley 2009	69%	19%	5%	2%	2%	2%	1%
Donnelley 2006	73%	14%	8%	3%	1%	1%	0%
Average Funder	57%	19%	9%	3%	3%	4%	4%
Custom Cohort	65%	16%	9%	3%	3%	3%	2%

Selected Subgroup: Geographical Area Served		
Time Spent On Monitoring, Reporting, And Evaluation Process (Annualized) (By Subgroup)	Chicago Region	Lowcountry
1 to 9 hours	93%	77%
10 to 19 hours	4%	12%
20 to 29 hours	1%	6%
30 to 39 hours	0%	2%
40 to 49 hours	1%	0%
50 to 99 hours	0%	0%
100+ hours	1%	2%

Customized Questions

To what extent do you agree with the following statements about the Foundation's website and grantee portal?

1 = Strongly disagree 4 = Neither agree nor disagree 7 = Strongly agree

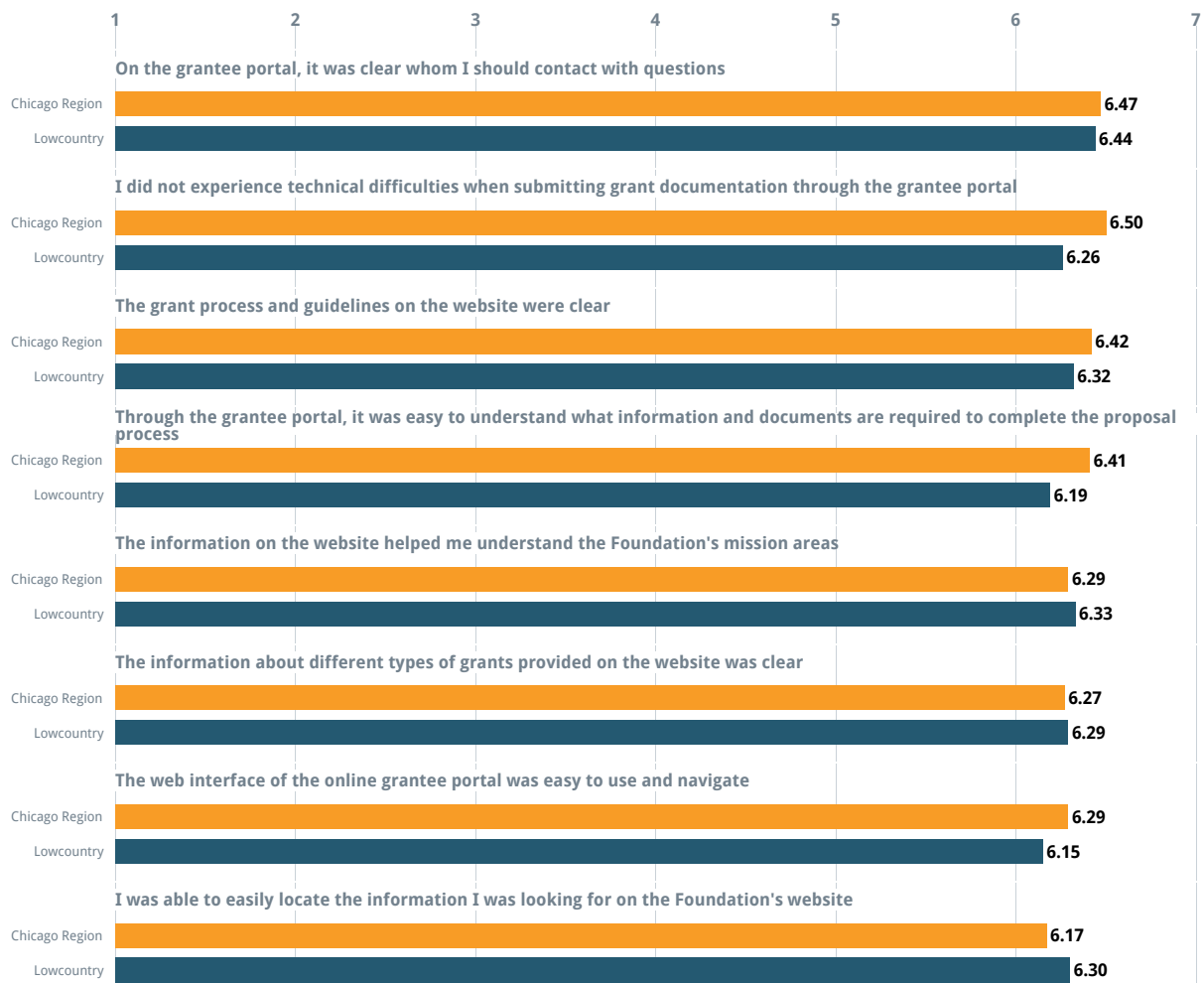


Cohort: None Past results: on

To what extent do you agree with the following statements about the Foundation's website and grantee portal? - By Subgroup

1 = Strongly disagree 4 = Neither agree nor disagree 7 = Strongly agree

Chicago Region Lowcountry



Subgroup: Geographical Area Served

Diversity, Equity, and Inclusion

Note: In the survey, respondents could select all types of changes they made due to support received from the Foundation. Therefore, the following chart provides a summary of the proportion of grantees who indicated that they received support from the foundation relating to DEI.

Proportion of Grantees Making Any Changes In Practices Related to DEI

■ Yes, as a result of support from the Foundation
 ■ No, did not receive support from the Foundation related to DEI



Cohort: None Past results: on

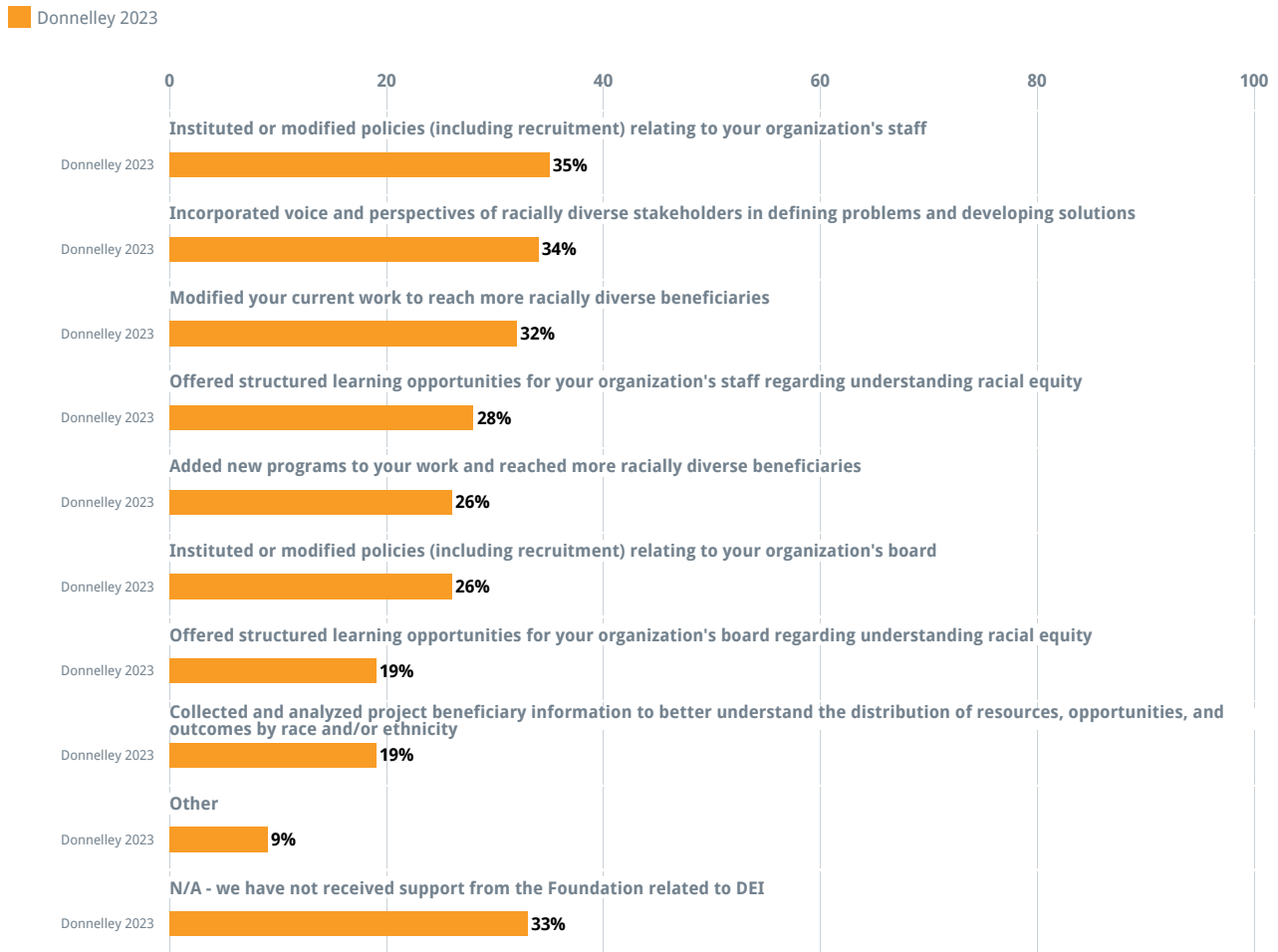
Proportion of Grantees Making Any Changes In Practices Related to DEI - By Subgroup

■ Yes, as a result of support from the Foundation
 ■ No, did not receive support from the Foundation related to DEI



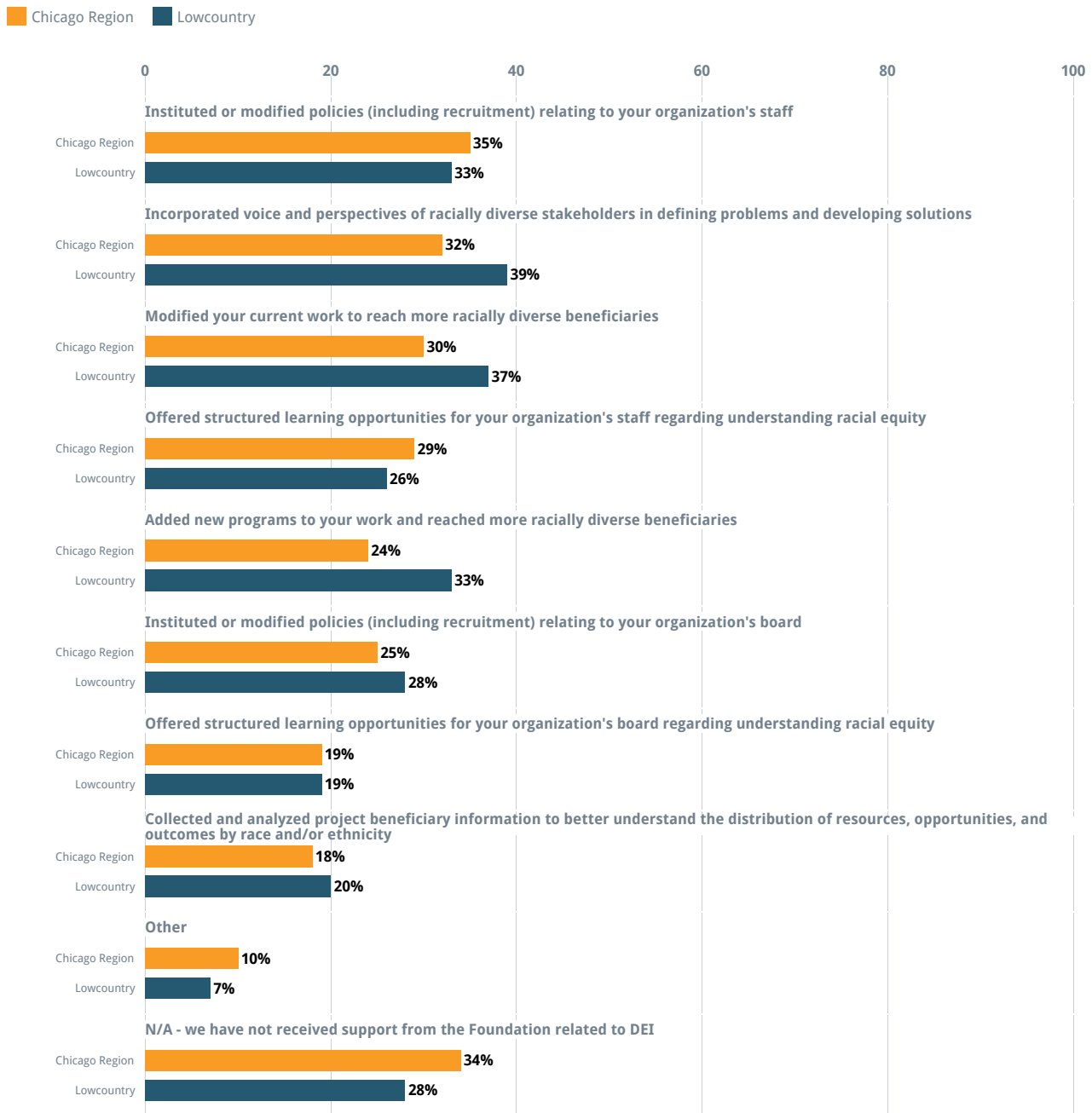
Subgroup: Geographical Area Served

As a result of support from the Foundation, have you made any changes in your practices related to DEI in any of the following areas? (Please check all that apply)



Cohort: None Past results: on

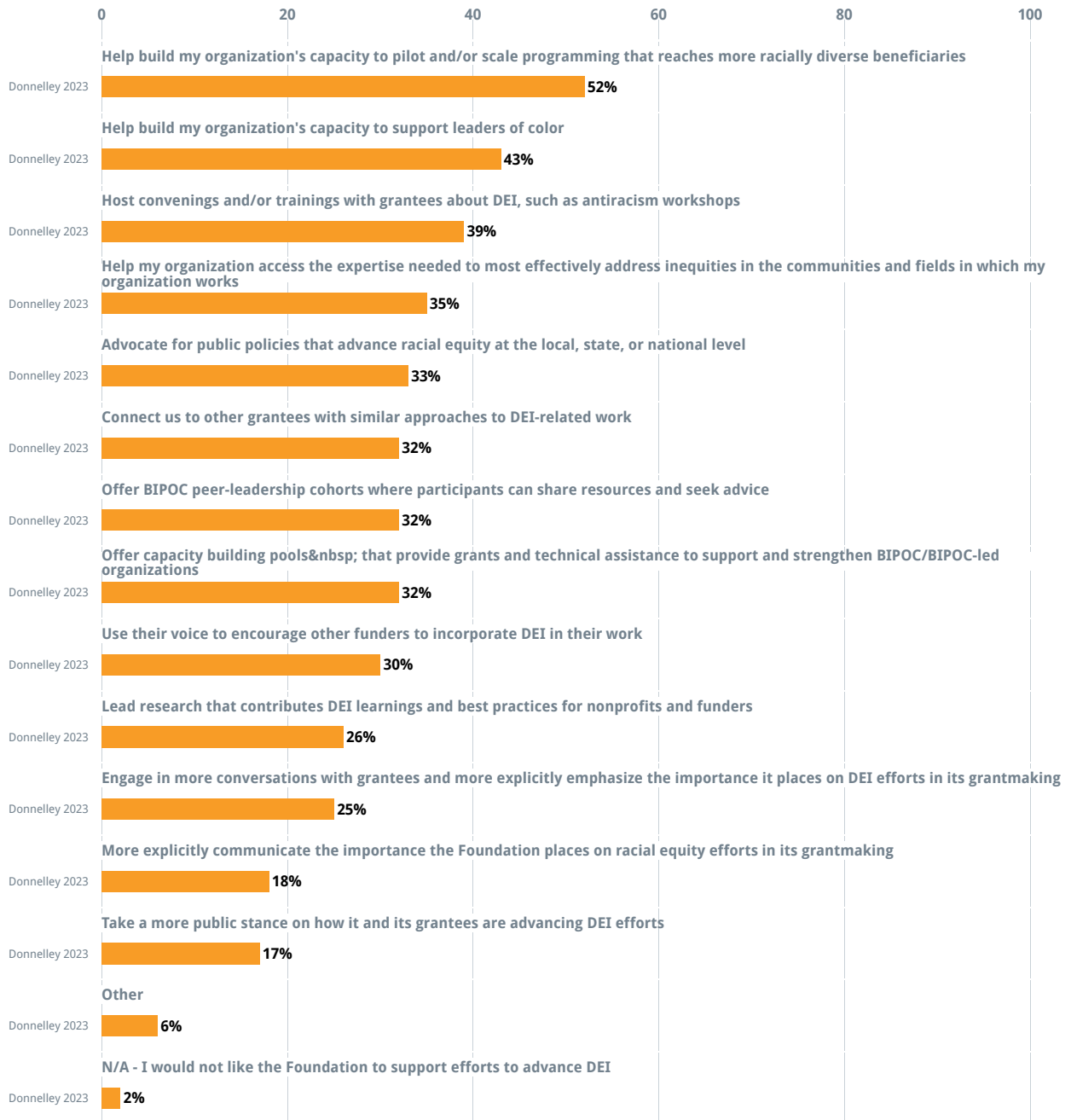
As a result of support from the Foundation, have you made any changes in your practices related to DEI in any of the following areas? (Please check all that apply) - By Subgroup



Subgroup: Geographical Area Served

What are the most important actions for the Foundation to take in order to further support your organization's efforts to advance DEI and/or advance DEI in your field of work or in the communities your organization supports? (Please check all that apply)

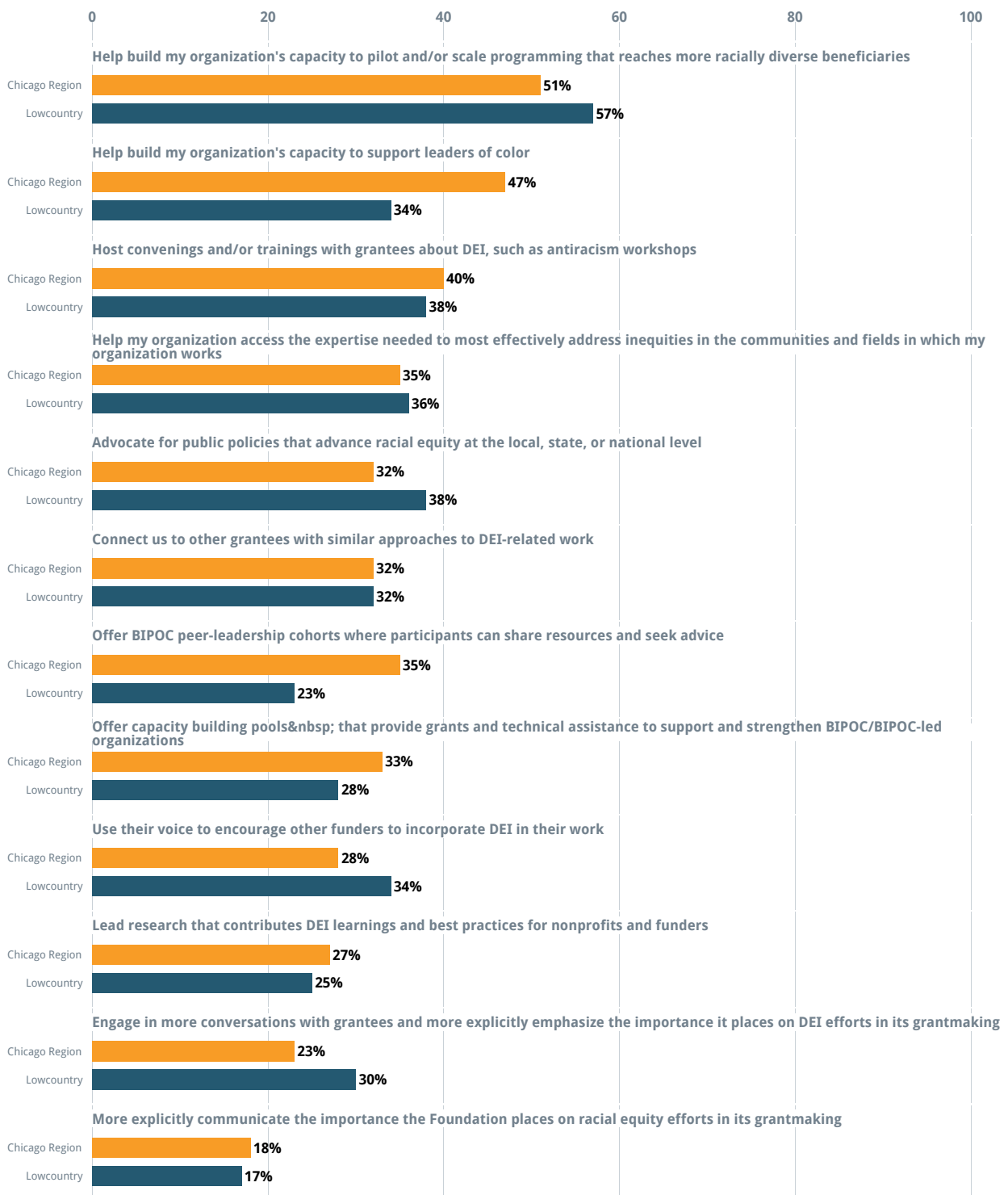
Donnelley 2023



Cohort: None Past results: on

What are the most important actions for the Foundation to take in order to further support your organization's efforts to advance DEI and/or advance DEI in your field of work or in the communities your organization supports? (Please check all that apply) - By Subgroup

Chicago Region Lowcountry



Subgroup: Geographical Area Served

What are the most important actions for the Foundation to take in order to further support your organization's efforts to advance DEI and/or advance DEI in your field of work or in the communities your organization supports? (Please check all that apply) - By Subgroup (cont.)



Subgroup: Geographical Area Served

Covid-19

As a result of the COVID-19 pandemic, what barriers are inhibiting your organization from carrying out its work?

Maintaining staff levels needed to resume and/or carry out programming

- This is a significant barrier
- I anticipate this will be a significant barrier
- This is not a barrier now, nor do I anticipate it being a significant barrier in the future
- Don't know/N/A



Cohort: None Past results: on

Loss of revenue/budget challenges

- This is a significant barrier
- I anticipate this will be a significant barrier
- This is not a barrier now, nor do I anticipate it being a significant barrier in the future
- Don't know/N/A



Cohort: None Past results: on

Cash flow problems

- This is a significant barrier
- I anticipate this will be a significant barrier
- This is not a barrier now, nor do I anticipate it being a significant barrier in the future
- Don't know/N/A



Cohort: None Past results: on

Infrastructure costs to accommodate COVID-19 (i.e., reconfiguring work and/or programmatic spaces, investing in technology, etc.)

- This is a significant barrier
- I anticipate this will be a significant barrier
- This is not a barrier now, nor do I anticipate it being a significant barrier in the future
- Don't know/N/A



Cohort: None Past results: on

Accessing beneficiary populations (due to mobility issues, lack of transportation, or lack of internet connectivity)

- This is a significant barrier
- I anticipate this will be a significant barrier
- This is not a barrier now, nor do I anticipate it being a significant barrier in the future
- Don't know/N/A



Cohort: None Past results: on

Many responses in the "other" category include barriers relating to overall increased costs and the ability to hire qualified staff. A few mention barriers due to the lack of audience members and the need for funding.

Other

- This is a significant barrier
- I anticipate this will be a significant barrier
- This is not a barrier now, nor do I anticipate it being a significant barrier in the future
- Don't know/N/A



Cohort: None Past results: on

Maintaining staff levels needed to resume and/or carry out programming - By Subgroup

- This is a significant barrier
- I anticipate this will be a significant barrier
- This is not a barrier now, nor do I anticipate it being a significant barrier in the future
- Don't know/N/A



Subgroup: Geographical Area Served

Loss of revenue/budget challenges - By Subgroup

- This is a significant barrier
- I anticipate this will be a significant barrier
- This is not a barrier now, nor do I anticipate it being a significant barrier in the future
- Don't know/N/A



Subgroup: Geographical Area Served

Cash flow problems - By Subgroup

- This is a significant barrier
- I anticipate this will be a significant barrier
- This is not a barrier now, nor do I anticipate it being a significant barrier in the future
- Don't know/N/A



Subgroup: Geographical Area Served

Infrastructure costs to accommodate COVID-19 (i.e., reconfiguring work and/or programmatic spaces, investing in technology, etc.) - By Subgroup

- This is a significant barrier
- I anticipate this will be a significant barrier
- This is not a barrier now, nor do I anticipate it being a significant barrier in the future
- Don't know/N/A



Subgroup: Geographical Area Served

Accessing beneficiary populations (due to mobility issues, lack of transportation, or lack of internet connectivity) - By Subgroup

■ This is a significant barrier
 ■ I anticipate this will be a significant barrier
■ This is not a barrier now, nor do I anticipate it being a significant barrier in the future
 ■ Don't know/N/A

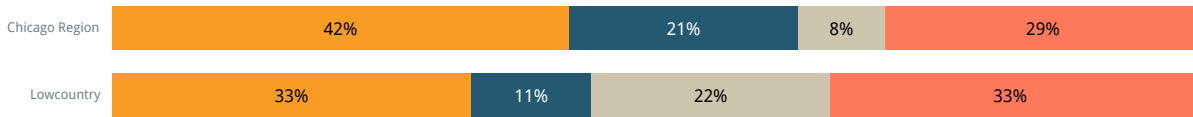


Subgroup: Geographical Area Served

Many responses in the "other" category include barriers relating to overall increased costs and the ability to hire qualified staff. A few mention barriers due to the lack of audience members and the need for funding.

Other - By Subgroup

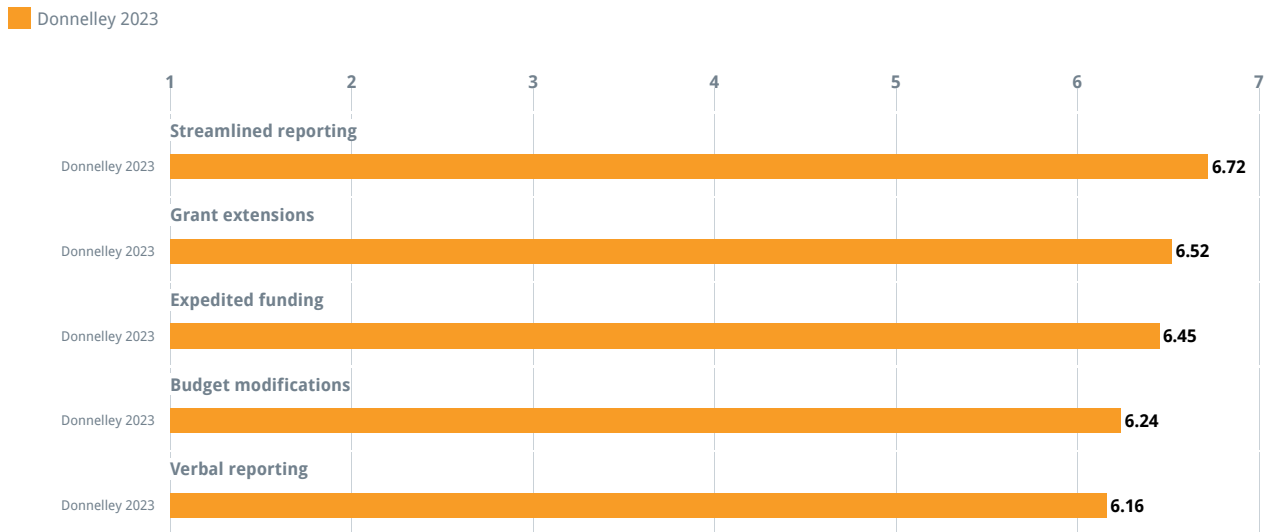
■ This is a significant barrier
 ■ I anticipate this will be a significant barrier
■ This is not a barrier now, nor do I anticipate it being a significant barrier in the future
 ■ Don't know/N/A



Subgroup: Geographical Area Served

How helpful have these Foundation actions been in mitigating the negative impacts of the COVID-19 pandemic on your organization?

1 = Not at all helpful 7 = Extremely helpful

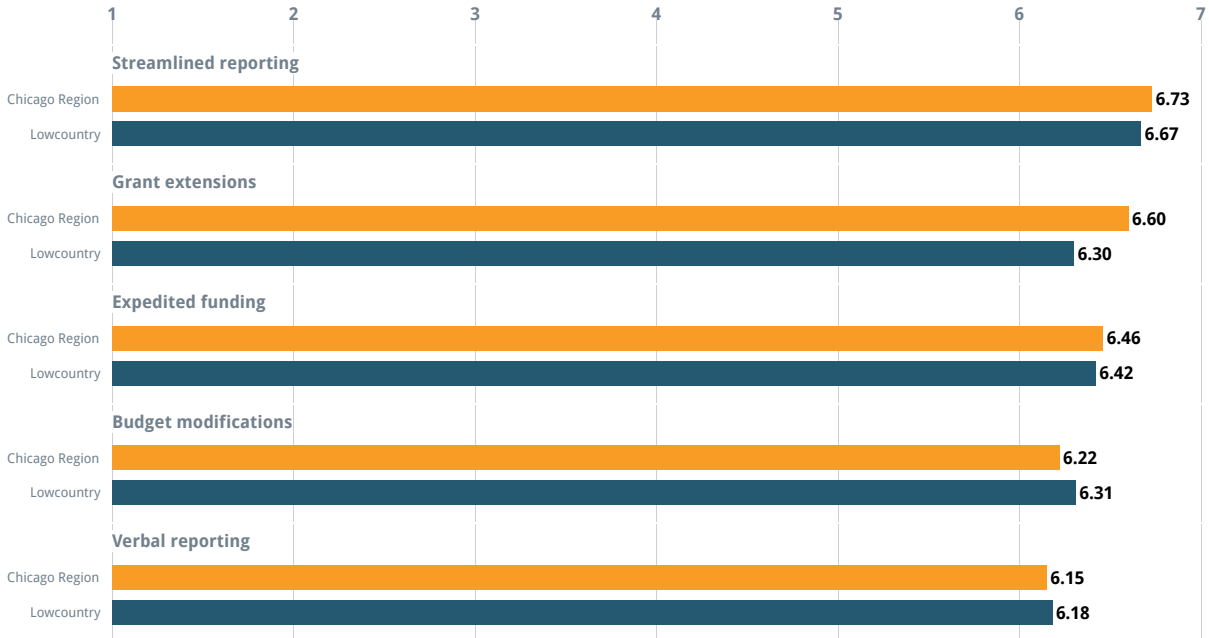


Cohort: None Past results: on

How helpful have these Foundation actions been in mitigating the negative impacts of the COVID-19 pandemic on your organization? - By Subgroup

1 = Not at all helpful 7 = Extremely helpful

Chicago Region Lowcountry



Subgroup: Geographical Area Served

Grantees' Written Comments

In the Donnelley Foundation's Grantee Perception Report survey, CEP asks four written questions:

1. "Please comment on the quality of the Donnelley Foundation's processes, interactions, and communications."
2. "Thinking beyond the grant you received, please comment on how the Donnelley Foundation influences your field, community, or organization."
3. "What specific improvements would you suggest that would make the Donnelley Foundation a better funder?"
4. "Compared to before the COVID-19 pandemic, how would you describe your organization's health in terms of financial stability, staffing, and organizational capacity?"

To download the full set of grantee comments and suggestions, please refer to the "Attachments" dropdown menu at the top right of your report. Please note that some comments may be redacted or removed to protect the confidentiality of respondents.

CEP's Qualitative Analysis

CEP thoroughly reviews each comment submitted and conducts comprehensive qualitative analysis on two of these questions in the GPR.

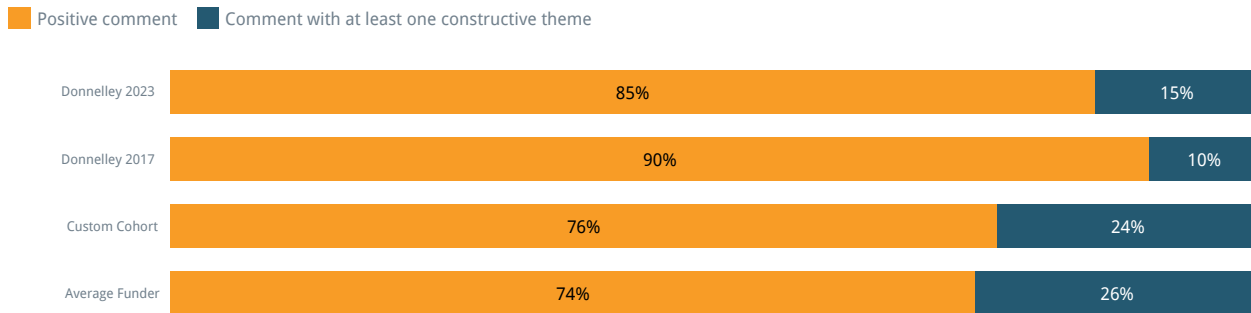
The following pages outline the results of CEP's analyses.

Quality of Processes, Interactions and Communications

Grantees were asked to comment on the quality of the Donnelley Foundation's processes, interactions, and communications. Their comments were then categorized by the nature of their content, specifically whether the content is positive, neutral or constructive.

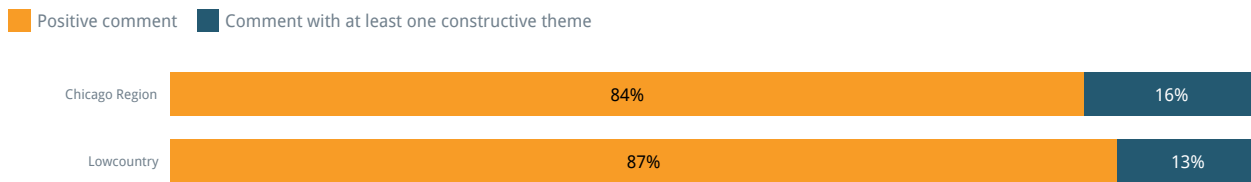
For a comment to be categorized as constructive, there must have been at least one constructive topic in its content.

Positivity of Comments about the Quality of the Donnelley Foundation's Processes, Interactions, and Communications



Cohort: Custom Cohort Past results: on

Positivity of Comments about the Quality of the Donnelley Foundation's Processes, Interactions, and Communications - By Subgroup



Subgroup: Geographical Area Served

Suggestion Topics

Grantees were asked to provide any suggestions for how the Foundation could improve. The 213 grantees that responded to the survey provided 108 constructive suggestions. These suggestions were thematically categorized by CEP and grouped into the topics below.

Proportion of Grantee Suggestions by Topic

Topic of Suggestion	Proportion
Grantmaking Characteristics	30%
Non-Monetary Support	17%
Quality of Interactions	16%
Processes	14%
Communication	13%
Diversity, Equity, and Inclusion	6%
Field Impact	5%

Selected Suggestions

Grantees were asked to provide any suggestions for how the Foundation could improve. The 213 grantees that responded to the survey provided a total of 108 distinct suggestions. These suggestions were thematically categorized by CEP and grouped into the topics below.

Grantmaking Characteristics (30% N=32)

- Size of Grants (N = 21)
 - "Increase the percentage of funding for the smallest/growing organizations."
 - "Grant amounts need to be enough to actually impact capacity building."
 - "Find a way to give larger grants."
 - "Higher grant amounts for operations expenses."
 - "I may suggest that the Foundation commits to increase its funding as much as possible and as soon as possible."
 - "Would love to continue seeing the multi-year support from Donnelley, but with larger amounts."
 - "Larger grants."
 - "Larger amounts to less organizations for more sustainable funding."
- Type of Grants (N = 6)
 - "In addition to their generous operating support, perhaps provide other grant opportunities that our project specific."
 - "Focus more funding towards boots-on-the-ground land protection operations."
- Multi-year and/or General Operating Support (N = 5)
 - "Supporting the general operations of organizations in the long term would be more beneficial than focusing solely on specific programs."
 - "Convert most funding to General Operating Support for organizations that are working to support the goals of the Foundation."

Non-Monetary Support (17% N=18)

- Opportunities for Convening of Grantees (N = 8)
 - "I benefit so greatly through the gatherings of leaders organized by Donnelley and would appreciate more of them, more frequently."
 - "More opportunities to connect with fellow funded nonprofits."
 - "Hosting or initiating 'working groups' to focus on specific challenges or issues in the field, with more than one meeting."
- Capacity Building support (N = 6)
 - "Financial management training programs."
 - "Maybe a conversation/tutorial on best practices for new/small organizations."
- Opportunities for Connecting Grantees with Other Funders (N = 4)
 - "Would be wonderful if the Foundation could help connect grantees to other funders."

Quality of Interactions (16% N=17)

- More Frequent Interactions (N = 8)
 - "Additional personal interaction between the staff and our organization would be great."
 - "They need to have some more communications with grassroots organizations and their needs."
- Site Visits (N = 5)
 - "GDDF staff/board visit to showcase organization progress."
 - "Site visits for real interaction with staff."
- Mutual Learning Opportunities (N = 4)
 - "Reaching out to current grantees about what other work in their respective field deserves attention."

Processes (14% N=15)

- Streamlining Processes (N = 11)
 - "Making applications as simple and quick to fill out as possible."
 - "Continue to try to figure out ways to lessen time requirements."
 - "Reviewing grant application and reporting forms as well as procedures to ensure they are streamlined as much as possible."
 - "I would like the Foundation to consider the amount of meetings and reporting that is required of organizations of such a small size in relation to the amount of funding received."
- Flexibility in Document Formats across Funders (N = 4)

- "Consider partnering with other funders for a more streamlined "common application.""

Communication (13% N=14)

- Clarity of Communications (N = 8)
 - "More clearly communicate the Foundation's goals to us as a grantee."
 - "More actively share with us about what Donnelley does to support small arts organizations, and the various ways we can access further support through our affiliation with Donnelley. More frequently advertise to us and invite us to participate and investigate what Donnelley does and how we can be a part of it. "
- Transparency of Communications (N = 6)
 - "More open dialogue about why we are or are not being supported."
 - "Always good to have greater transparency about the kinds of work/projects desired (to be fit with GDDF mission/goals) and the criteria on which proposals evaluated."

Diversity, Equity, and Inclusion (6% N=7)

- Commitment to Diversity, Equity, and Inclusion Action (N = 7)
 - "I would like to see more initiatives that help strengthen organizations and build capacity ie DEI training."
 - "More diversity in staff members with the Foundation."

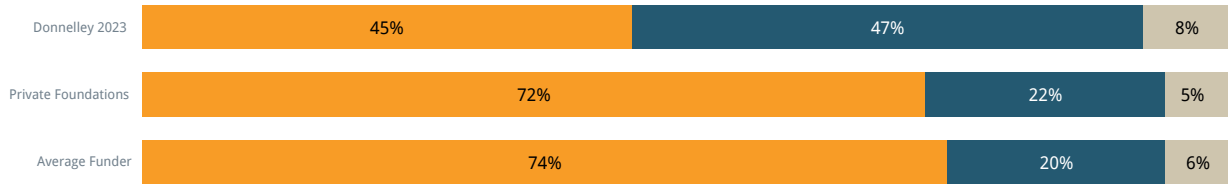
Field Impact (5% N=5)

- Strategy (N = 5)
 - "Understand that what works in Chicago doesn't always translate to SC. "
 - "As you evolve to take a strong leadership role in equity issues, we're fearing a shift away from your traditional funding strategies. There are many organizational/mission fundamentals that need ongoing funding that may not be directly equity focused."

Respondents and Communities Served

Are the efforts funded by this grant primarily meant to benefit under resourced groups?

Yes No Don't know



Cohort: Private Foundations Past results: on

Are the efforts funded by this grant primarily meant to benefit under resourced groups? - By Subgroup

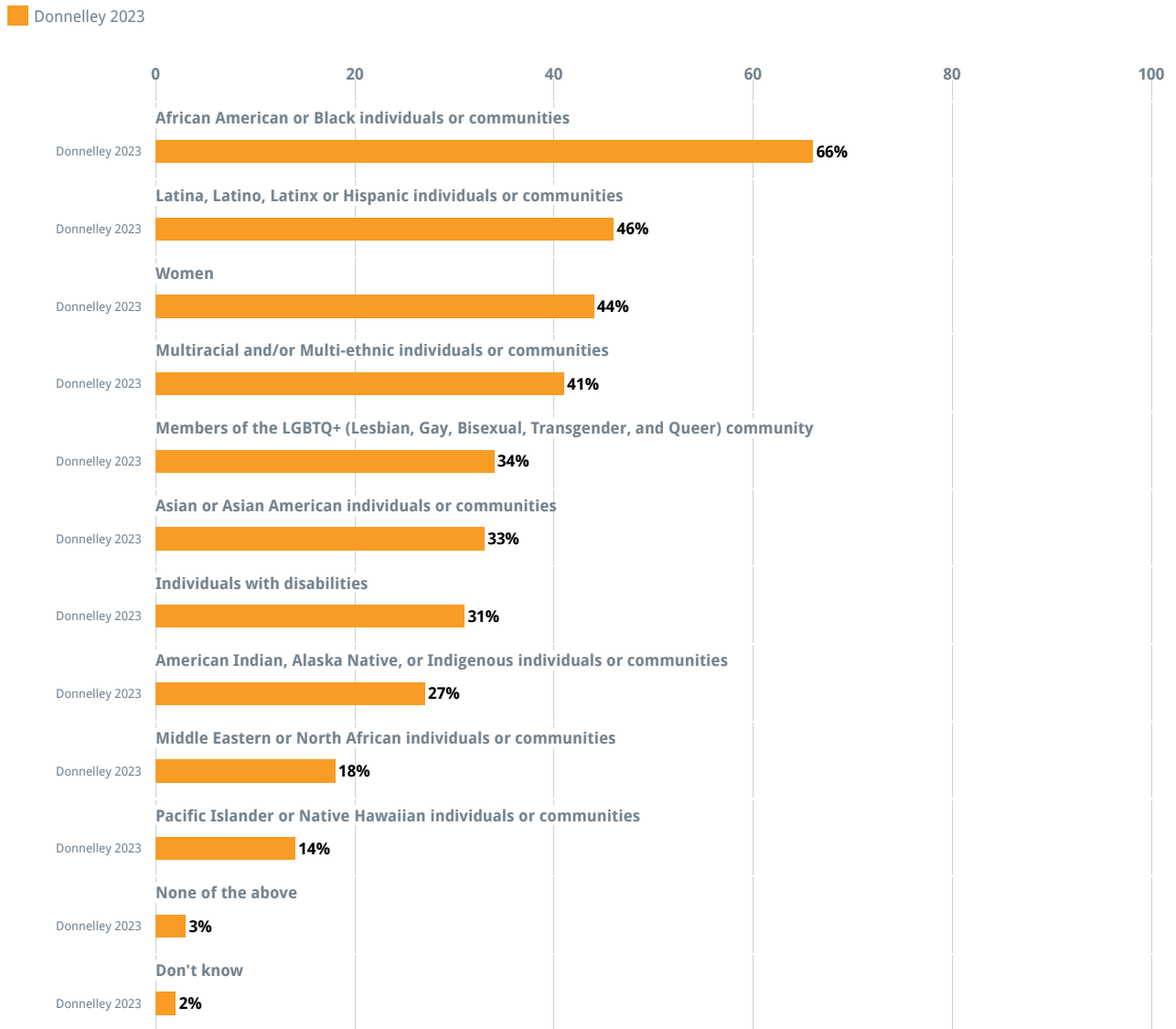
Yes No Don't know



Subgroup: Geographical Area Served

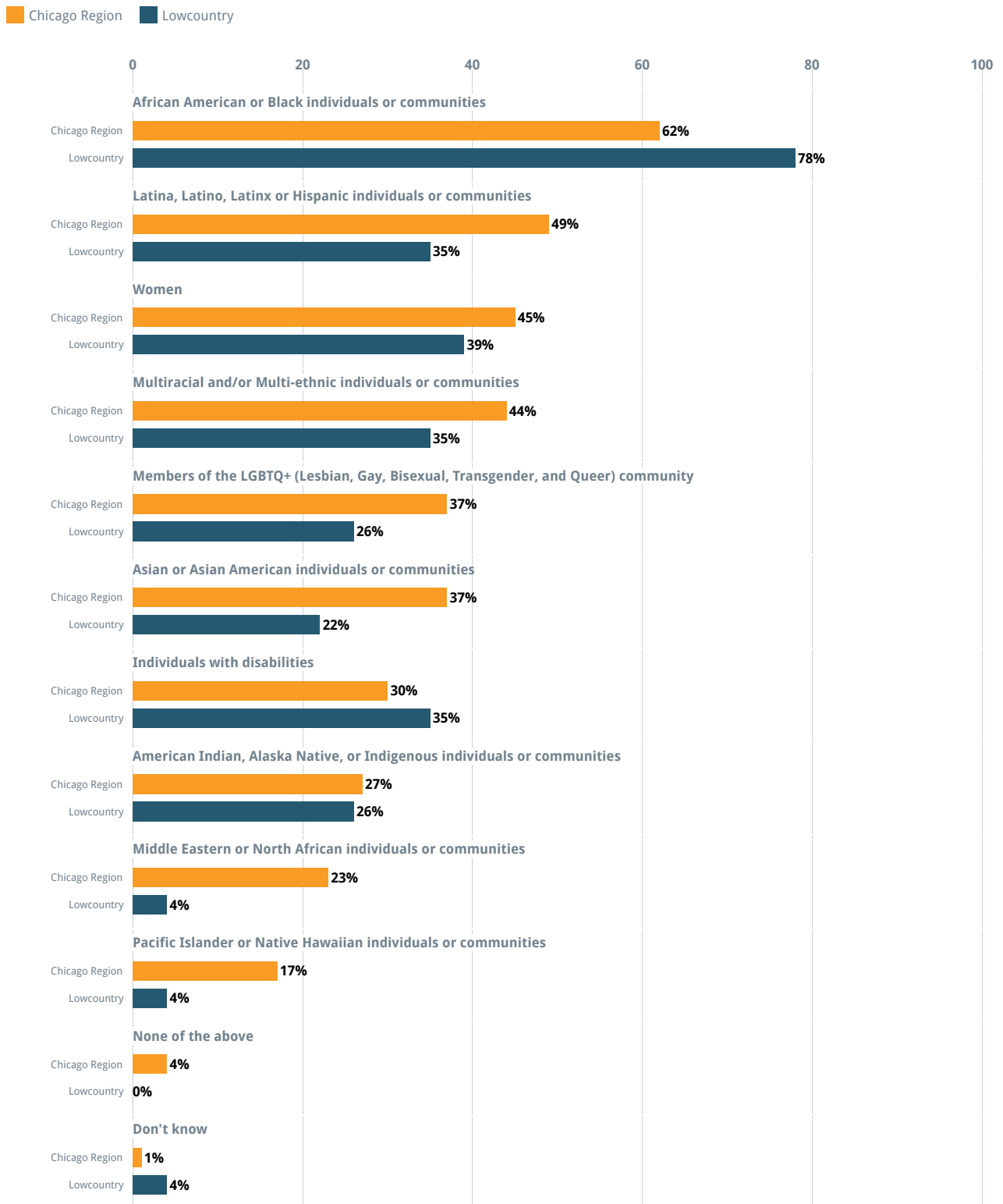
The following question is asked of grantees who answered "yes" to the question "Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?"

Specifically, are any of the following populations the primary intended people and/or communities served by the efforts funded by this grant?



Cohort: None Past results: on

Specifically, are any of the following populations the primary intended people and/or communities served by the efforts funded by this grant? - By Subgroup



Subgroup: Geographical Area Served

Respondent Demographics

Note: Demographic questions related to grantees' POC and racial/ethnic identity are only asked of respondents in the United States.

Survey language and response options for questions about race and ethnicity are guided by best practices shared by [National Institutes of Health](#), [Pew Research Center](#), [Psi Chi Journal of Psychological Research](#), and the [US Census Bureau](#).

Survey language and response options for questions about gender and LGBTQ+ identity are guided by best practices shared by [Fundors For LGBTQ Issues](#), [HRC Foundation's Welcoming Schools](#), and the [Williams Institute of the University of California – Los Angeles School of Law](#).

Survey respondents are asked to share their gender identities in a check-all-that-apply question. Each chart has the option of showing the average ratings of respondents who selected only "man," only "woman," multiple gender identities, "gender non-conforming or non-binary," "prefer to self-identify," and "prefer not to say" - as long as that response option had at least 9 respondents.

Differences in Ratings by Respondent Demographics

It is CEP's standard practice to analyze responses for differences by the following demographics characteristics:

Respondent Gender

Ratings from respondents who identify exclusively as "woman" are significantly lower than respondents who identify exclusively as "man" on the following measures:

- Non-monetary support was a worthwhile use of the time and grantees' sense that the funder would be open to feedback about the non-monetary support it provided
- Grantee comfort approaching the funder if a problem arises and the responsiveness of funder staff
- Grantee understanding of how their funded work fits into the funder's broader efforts and the funder's transparency
- The extent to which the funder demonstrates trust in grantees' organizations' staff, the extent to which the funder demonstrates candor about the its perspectives on grantees' work, the extent to which the funder exhibits respectful interaction, and the extent to which the funder exhibits compassion for those affected by grantees' work
- Helpfulness of the selection process, the extent to which the selection process was an appropriate level of effort, and clarity and transparency of the selection process requirements and timelines
- The extent to which the evaluation process incorporates input from grantees' organizations in the design of the evaluation and the extent to which the evaluation process results in grantees' organizations making changes to the work that was evaluated
- The agreement that grant process and guidelines on the website were clear and the agreement that through the grantee portal, it was easy to understand what information and documents are required to complete the proposal process

The following characteristics did not differ by gender identity: organization budget, grant size, length, and type, receipt of non-monetary support, contact frequency and initiation patterns, history of Foundation funding, and whether grantees reported having a contact change, site visit, or a discussion of how their work would be assessed with the Foundation.

Person of Color Identity

Ratings from grantees who identify as a person of color are significantly higher than grantees who identify as not a person of color on the following measures:

- All measures related to non-monetary support
- Grantee comfort approaching the funder if a problem arises and the responsiveness of funder staff
- Helpfulness of the selection process

The following characteristics differed by POC identity, where respondents who identified as POC were more likely to: be a first-time grantee. POC respondents were less likely to: receive general operating support.

The following characteristics did not differ by POC identity: organization budget, receipt of non-monetary support, contact frequency and initiation patterns, and whether grantees reported having a contact change, site visit, or a discussion of how their work would be assessed with the Foundation.

Transgender Identity

There are too few respondents to analyze results by Transgender Identity

LGBTQ+ Identity

Ratings from respondents who identify as LGBTQ+ are significantly lower than respondents who do not identify as LGBTQ+ for the following measures:

- Perceptions of impact on grantees' local communities
- Grantee comfort approaching the funder if a problem arises
- Clarity of the funder's communication of its goals and strategy and the funder's transparency
- The extent to which the funder demonstrates trust in grantees' staff
- Clarity and transparency of the proposal criteria
- The extent to which the reporting process is adaptable
- Grantees' agreement that most staff at the funder embody a strong commitment to diversity, equity, and inclusion

The following characteristics differed by LGBTQ+ identity, where LGBTQ+ respondents are more likely to: represent organizations with budgets of less than \$1MM and have had a site visit. LGBTQ+ respondents are less likely to: have experienced a contact change.

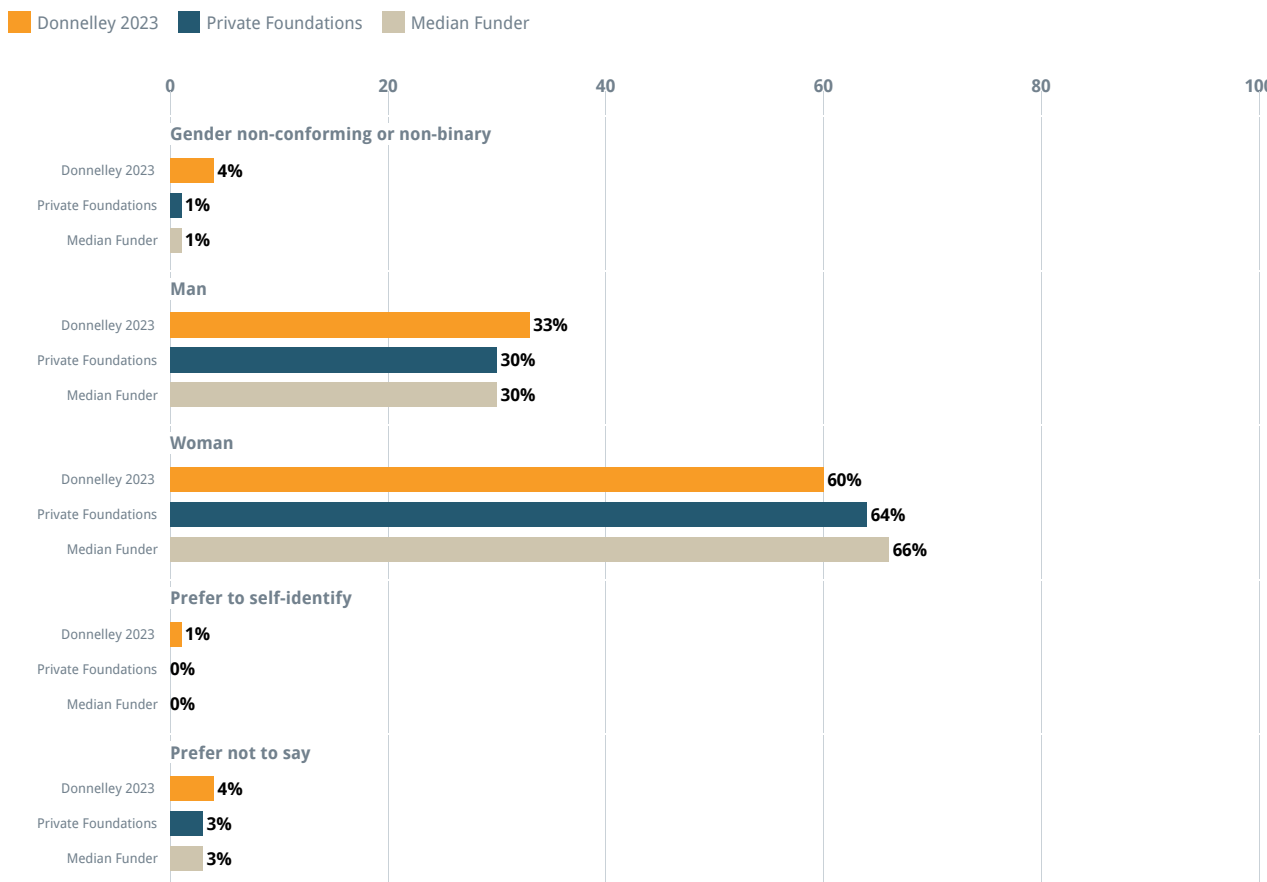
The following characteristics did not differ by LGBTQ+ identity: grant size, length, and type, receipt of non-monetary support, contact frequency and initiation patterns, history of Foundation funding, and whether grantees reported having a site visit or a discussion of how their work would be assessed with the Foundation.

Disability Identity

There are no consistent, significant differences based on respondent disability identity.

The following characteristics did not differ by disability identity: organization budget, grant size, length, and type, receipt of non-monetary support, contact frequency and initiation patterns, history of Foundation funding, and whether grantees reported having a contact change, site visit, or a discussion of how their work would be assessed with the Foundation.

Please select the option that represents how you describe yourself:



Cohort: Private Foundations Past results: on

Selected Cohort: None		
Do you identify as a person of color?	Donnelley 2023	Average Funder
Yes	23%	24%
No	68%	70%
Prefer not to say	9%	6%

Selected Cohort: None		
Are you transgender?	Donnelley 2023	Average Funder
Yes	0%	1%
No	96%	96%
Prefer not to say	4%	4%

Selected Cohort: None		
Do you identify as a member of the LGBTQ+ (Lesbian, Gay, Bisexual, Transgender, and Queer) community?	Donnelley 2023	Average Funder
Yes	17%	11%
No	75%	84%
Prefer not to say	8%	5%

Selected Cohort: None		
Do you have a disability?	Donnelley 2023	Average Funder
Yes	8%	6%
No	84%	89%
Prefer not to say	8%	5%

Respondent Job Title

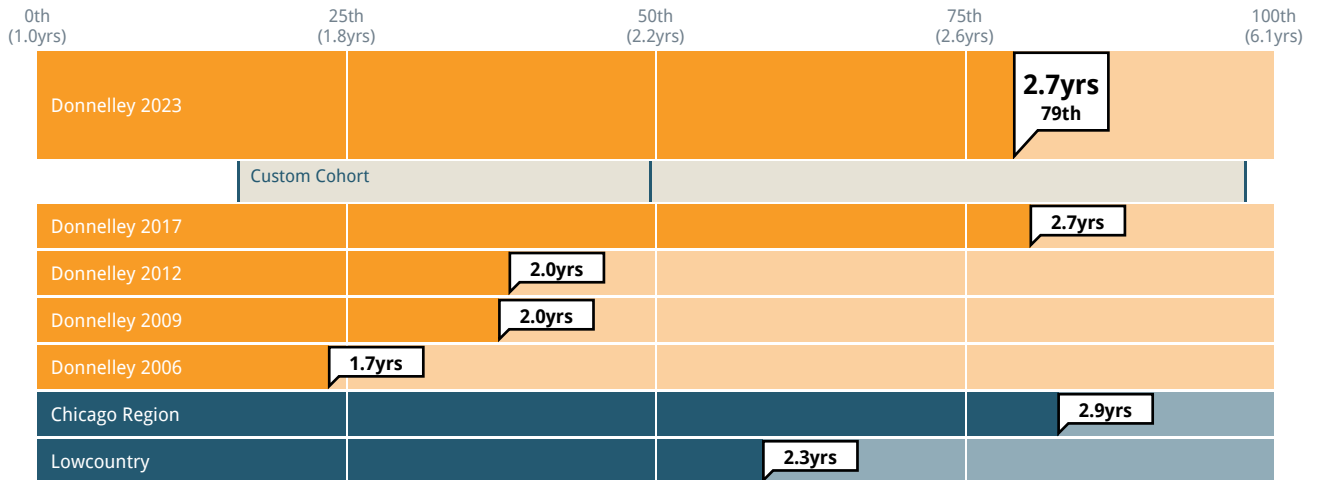
Selected Cohort: Custom Cohort						
Job Title of Respondents						
	Executive Director/CEO	Other Senior Team (i.e., reporting to Executive Director/CEO)	Project Director	Development Staff	Volunteer	Other
Donnelley 2023	69%	11%	4%	12%	1%	2%
Donnelley 2017	62%	9%	3%	13%	1%	12%
Donnelley 2012	55%	11%	2%	19%	1%	12%
Donnelley 2009	57%	10%	7%	11%	0%	14%
Donnelley 2006	47%	13%	5%	20%	0%	13%
Average Funder	47%	19%	12%	16%	1%	5%
Custom Cohort	59%	15%	6%	15%	1%	4%

Contextual Data

Please note that all information below is based on self-reported data from grantees.

Grantmaking Characteristics

Average Grant Length



Cohort: Custom Cohort Past results: on Subgroup: Geographical Area Served

Selected Cohort: Custom Cohort	
	Length of Grant Awarded
	Average grant length
Donnelley 2023	2.7 years
Donnelley 2017	2.7 years
Donnelley 2012	2 years
Donnelley 2009	2 years
Donnelley 2006	1.7 years
Median Funder	2.2 years
Custom Cohort	2.1 years

Selected Cohort: Custom Cohort					
Length of Grant Awarded					
	0 - 1.99 years	2 - 2.99 years	3 - 3.99 years	4 - 4.99 years	5 - 50 years
Donnelley 2023	12%	34%	49%	0%	4%
Donnelley 2017	30%	56%	5%	1%	9%
Donnelley 2012	62%	19%	9%	4%	7%
Donnelley 2009	48%	31%	12%	2%	6%
Donnelley 2006	63%	21%	10%	1%	6%
Average Funder	47%	22%	19%	3%	8%
Custom Cohort	45%	32%	13%	2%	7%

Selected Cohort: None		
Proportion of Unrestricted Funding	Donnelley 2023	Average Funder
No, this funding was not restricted to a specific use (i.e., general operating, core support)	81%	28%
Yes, this funding was restricted to a specific use (e.g., supported a specific program, project, capital need, etc.)	19%	72%

Grantmaking Characteristics - By Subgroup

Selected Subgroup: Geographical Area Served		
Length of Grant Awarded (By Subgroup)	Chicago Region	Lowcountry
Average grant length	2.9 years	2.3 years

Selected Subgroup: Geographical Area Served		
Length of Grant Awarded (By Subgroup)	Chicago Region	Lowcountry
0 - 1.99 years	11%	17%
2 - 2.99 years	21%	72%
3 - 3.99 years	64%	6%
4 - 4.99 years	0%	2%
5 - 50 years	4%	4%

Selected Subgroup: Geographical Area Served		
Proportion of Unrestricted Funding (By Subgroup)	Chicago Region	Lowcountry
No, this funding was not restricted to a specific use (i.e., general operating, core support)	82%	77%
Yes, this funding was restricted to a specific use (e.g., supported a specific program, project, capital need, etc.)	18%	23%

Grant Size

Selected Cohort: Custom Cohort	
	Grant Amount Awarded
	Median grant size
Donnelley 2023	\$26.8K
Donnelley 2017	\$17K
Donnelley 2012	\$9K
Donnelley 2009	\$16K
Donnelley 2006	\$15K
Median Funder	\$110.2K
Custom Cohort	\$67.5K

Selected Cohort: Custom Cohort									
Grant Amount Awarded									
	Less than \$10K	\$10K - \$24K	\$25K - \$49K	\$50K - \$99K	\$100K - \$149K	\$150K - \$299K	\$300K - \$499K	\$500K - \$999K	\$1MM and above
Donnelley 2023	5%	35%	34%	15%	5%	5%	1%	0%	0%
Donnelley 2017	23%	48%	10%	9%	7%	3%	0%	1%	1%
Donnelley 2012	51%	20%	7%	14%	3%	4%	1%	0%	0%
Donnelley 2009	34%	26%	12%	17%	5%	4%	0%	0%	0%
Donnelley 2006	37%	25%	13%	15%	4%	7%	0%	0%	0%
Average Funder	8%	11%	12%	14%	10%	17%	10%	9%	10%
Custom Cohort	4%	12%	19%	18%	14%	17%	6%	4%	5%

Selected Cohort: Custom Cohort	
Median Percent of Budget Funded by Grant (Annualized)	
Size of grant relative to size of grantee budget	
Donnelley 2023	3%
Donnelley 2017	3%
Donnelley 2012	3%
Donnelley 2009	4%
Donnelley 2006	3%
Median Funder	4%
Custom Cohort	4%

Grant Size - By Subgroup

Selected Subgroup: Geographical Area Served		
Grant Amount Awarded (By Subgroup)	Chicago Region	Lowcountry
Median grant size	\$25.8K	\$30K

Selected Subgroup: Geographical Area Served		
Grant Amount Awarded (By Subgroup)	Chicago Region	Lowcountry
Less than \$10K	4%	7%
\$10K - \$24K	35%	35%
\$25K - \$49K	41%	15%
\$50K - \$99K	10%	30%
\$100K - \$149K	5%	4%
\$150K - \$299K	4%	9%
\$300K - \$499K	1%	0%
\$500K - \$999K	0%	0%
\$1MM and above	0%	0%

Selected Subgroup: Geographical Area Served		
Median Percent of Budget Funded by Grant (Annualized) (By Subgroup)	Chicago Region	Lowcountry
Size of grant relative to size of grantee budget	3%	3%

Grantee Characteristics

Selected Cohort: Custom Cohort	
Operating Budget of Grantee Organization	
Median Budget	
Donnelley 2023	\$0.3M
Donnelley 2017	\$0.3M
Donnelley 2012	\$0.3M
Donnelley 2009	\$0.3M
Donnelley 2006	\$0.3M
Median Funder	\$1.7M
Custom Cohort	\$1.5M

Selected Cohort: Custom Cohort						
Operating Budget of Grantee Organization						
	<\$100K	\$100K - \$499K	\$500K - \$999K	\$1MM - \$4.9MM	\$5MM - \$24MM	>=\$25MM
Donnelley 2023	16%	42%	19%	14%	4%	4%
Donnelley 2017	19%	44%	17%	13%	5%	2%
Donnelley 2012	17%	48%	19%	10%	4%	1%
Donnelley 2009	24%	39%	16%	14%	4%	2%
Donnelley 2006	23%	36%	14%	18%	6%	3%
Average Funder	8%	18%	13%	30%	19%	12%
Custom Cohort	8%	22%	17%	30%	18%	5%

Grantee Characteristics - By Subgroup

Selected Subgroup: Geographical Area Served		
Operating Budget of Grantee Organization (By Subgroup)	Chicago Region	Lowcountry
Median Budget	\$0.3M	\$0.6M

Selected Subgroup: Geographical Area Served		
Operating Budget of Grantee Organization (By Subgroup)	Chicago Region	Lowcountry
<\$100K	18%	11%
\$100K - \$499K	46%	30%
\$500K - \$999K	18%	20%
\$1MM - \$4.9MM	10%	26%
\$5MM - \$24MM	3%	7%
>=\$25MM	4%	6%

Funding Relationship

Selected Cohort: Custom Cohort	
	Funding Status
	Percent of grantees currently receiving funding from the Donnelley Foundation
Donnelley 2023	93%
Donnelley 2017	97%
Donnelley 2012	88%
Donnelley 2009	89%
Donnelley 2006	90%
Median Funder	82%
Custom Cohort	87%

Selected Cohort: Custom Cohort					
Pattern of Grantees' Funding Relationship with the Donnelley Foundation	Donnelley 2023	Donnelley 2017	Donnelley 2012	Average Funder	Custom Cohort
First grant received from the Donnelley Foundation	10%	12%	4%	29%	19%
Consistent funding in the past	84%	82%	88%	54%	67%
Inconsistent funding in the past	6%	6%	7%	18%	14%

Funding Relationship - by Subgroup

Selected Subgroup: Geographical Area Served		
Funding Status (By Subgroup)	Chicago Region	Lowcountry
Percent of grantees currently receiving funding from the Donnelley Foundation	93%	92%

Selected Subgroup: Geographical Area Served		
Pattern of Grantees' Funding Relationship with the Donnelley Foundation (By Subgroup)	Chicago Region	Lowcountry
First grant received from the Donnelley Foundation	10%	9%
Consistent funding in the past	82%	87%
Inconsistent funding in the past	7%	4%

Funder Characteristics

Selected Cohort: Custom Cohort		
Financial Information		
	Total assets	Total giving
Donnelley 2023	\$200M	\$6.5M
Donnelley 2017	\$180M	\$5.6M
Donnelley 2012	\$159.2M	\$5.7M
Donnelley 2009	\$224.9M	\$8.6M
Donnelley 2006	\$189.9M	\$5.7M
Median Funder	\$285.8M	\$20.1M
Custom Cohort	\$227.8M	\$8.2M

Selected Cohort: Custom Cohort		
Funder Staffing		
	Total staff (FTEs)	Percent of staff who are program staff
Donnelley 2023	10	50%
Donnelley 2017	10	47%
Donnelley 2012	8	25%
Donnelley 2009	8	50%
Donnelley 2006	8	38%
Median Funder	18	44%
Custom Cohort	11	44%

Selected Cohort: Custom Cohort					
Grantmaking Processes	Donnelley 2023	Donnelley 2012	Donnelley 2009	Median Funder	Custom Cohort
Proportion of grants that are invitation-only	100%	5%	N/A	52%	8%
Proportion of grantmaking dollars that are invitation-only	100%	9%	50%	68%	14%

Additional Survey Information

On many questions in the grantee survey, grantees are allowed to select “don’t know” or “not applicable” if they are not able to provide an alternative answer. In addition, some questions in the survey are only displayed to a select group of grantees for which that question is relevant based on a previous response.

As a result, there are some measures where only a subset of responses is included in the reported results. The table below shows the number of responses included on each of these measures. The total number of respondents to Donnelley’s grantee survey was 213.

Question Text	Number of Responses
Overall, how would you rate the Foundation’s impact on your field?	197
How well does the Foundation understand the field in which you work?	203
To what extent has the Foundation advanced the state of knowledge in your field?	156
To what extent has the Foundation affected public policy in your field?	108
Overall, how would you rate the Foundation’s impact on your local community?	192
How well does the Foundation understand the local community in which you work?	194
How well does the Foundation understand your organization’s strategy and goals?	200
Please rate the extent to which you agree with the following statements about the non-monetary support you received from the Foundation:	
The non-monetary support I received met an important need for my organization and/or program	153
The non-monetary support I received strengthened my organization and/or program	152
The Foundation’s non-monetary support was a worthwhile use of the time required of us	151
I felt the Foundation would be open to feedback about the non-monetary support it provided	152
Who most frequently initiated the contact you had with your program officer during this grant?	201
Has your main contact at the Foundation changed in the past six months?	207
At any point during this grant, including the selection process, did Foundation staff conduct a site visit?	212
How consistent was the information provided by different communication resources, both personal and written, that you used to learn about the Foundation?	199
How well do you understand the way in which the work funded by this grant fits into the Foundation’s broader efforts?	199
How well does the Foundation understand the social, cultural, or socioeconomic factors that affect your work?	202
How well does the Foundation understand the needs of the people and communities that you serve?	183
To what extent do the Foundation’s funding priorities reflect a deep understanding of the needs of the people and communities that you serve?	191
Please rate the extent to which you agree or disagree with the following statements about diversity, equity, and inclusion:	
The Foundation has clearly communicated what diversity, equity, and inclusion means for its work	196
Overall, the Foundation demonstrates an explicit commitment to diversity, equity, and inclusion in its work	201
Overall, most staff I have interacted with at the Foundation embody a strong commitment to diversity, equity, and inclusion	199
I believe that the Foundation is committed to combatting racism	199
Did you submit a proposal to the Foundation for this grant?	209
To what extent was the Foundation’s selection process a helpful opportunity to strengthen the efforts funded by the grant?	180
To what extent was the Foundation’s selection process an appropriate level of effort given the amount of funding received?	181
To what extent was the Foundation clear and transparent about the selection process requirements and timelines?	197
To what extent was the Foundation clear and transparent about the criteria the Foundation uses to decide whether a proposal would be funded or declined?	175
Have you participated in a reporting or evaluation process?	200
At any point during the proposal or the grant period, did the Foundation and your organization exchange ideas regarding how your organization would assess the results of the work funded by this grant?	176
To what extent was the Foundation’s reporting process straightforward?	172

Question Text	Number of Responses
To what extent was the Foundation's reporting process adaptable, if necessary, to fit your circumstances?	163
To what extent was the Foundation's reporting process relevant, with questions and measures pertinent to the work funded by this grant?	186
To what extent was the Foundation's reporting process a helpful opportunity for you to reflect and learn?	181
To what extent did the evaluation incorporate your input in the design of the evaluation?	51
To what extent did the evaluation result in you making changes to the work that was evaluated?	57
Are you currently receiving funding from the Foundation?	207
Which of the following best describes the pattern of your organization's funding relationship with the Foundation?	208
Primary Intended People and/or Communities	
Are the efforts funded by this grant primarily meant to benefit historically disadvantaged groups?	209
Specifically, are any of the following the primary intended people and/or communities served by the efforts funded by this grant?	94
Customized Questions	
To what extent do you agree with the following statements about the Foundation's website and grantee portal?	
I was able to easily locate the information I was looking for on the Foundation's website	191
The information on the website helped me understand the Foundation's mission areas	195
The information about different types of grants provided on the website was clear	190
The grant process and guidelines on the website were clear	197
The web interface of the online grantee portal was easy to use and navigate	198
I did not experience technical difficulties when submitting grant documentation through the grantee portal	193
Through the grantee portal , it was easy to understand what information and documents are required to complete the proposal process	200
On the grantee portal , it was clear whom I should contact with questions	185
Has your organization received support related to DEI from the Foundation?	209
As a result of support from the Foundation, have you made any changes in your practices related to DEI in any of the following areas?	209
What are the most important actions for the Foundation to take in order to further support your organization's efforts to advance DEI and/or advance DEI in your field of work or in the communities your organization supports?	203
How helpful have these Foundation actions been in mitigating the negative impacts of the COVID-19 pandemic on your organization?	
Verbal reporting	140
Grant extensions	151
Budget modifications	129
Expedited funding	161
Streamlined reporting	172
As a result of the COVID-19 pandemic, what barriers are inhibiting your organization from carrying out its work?	
Accessing beneficiary populations (due to mobility issues, lack of transportation, or lack of connectivity)	204
Cash flow problems	205
Loss of revenue/budget challenges	203
Infrastructure costs to accommodate COVID-19 (i.e., reconfiguring work and/or programmatic spaces, investing in technology, etc.)	205
Maintaining staff levels needed to resume and/or carry out programming	204
Other	33

About CEP and Contact Information

Mission:

CEP provides data, feedback, programs, and insights to help individual and institutional donors improve their effectiveness. We do this work because we believe effective donors, working collaboratively and thoughtfully, can profoundly contribute to creating a better and more just world.

Vision:

We seek a world in which pressing social needs are more effectively addressed.

We believe improved performance of philanthropic funders can have a profoundly positive impact on nonprofit organizations and the people and communities they serve.

Although our work is about measuring results, providing useful data, and improving performance, our ultimate goal is improving lives. We believe this can only be achieved through a powerful combination of dispassionate analysis and passionate commitment to creating a better society.

About the GPR:

Since 2003, the Grantee Perception Report® (GPR) has provided funders with comparative, candid feedback based on grantee perceptions. The GPR is the only grantee survey process that provides comparative data, and is based on extensive research and analysis. Hundreds of funders of all types and sizes have commissioned the GPR, and tens of thousands of grantees have provided their perspectives to help funders improve their work. CEP has surveyed grantees in more than 150 countries and in 8 different languages.

The GPR's quantitative and qualitative data helps foundation leaders evaluate and understand their grantees' perceptions of their effectiveness, and how that compares to their philanthropic peers.

Additional CEP Resources

Assessment Tools

Donor Perception Report (DPR): The Donor Perception Report provides community foundations with comparative data on their donors' perceptions, preferences for engagement, and giving patterns. Based on research and guidance from a group of community foundation leaders, the DPR is the only survey process that provides comparative data for community foundations.

Staff Perception Report (SPR): The Staff Perception Report explores foundation staff members' perceptions of foundation effectiveness and job satisfaction on a comparative basis. The SPR is based on a survey specific to foundations that includes questions related to employees' impressions of their role in philanthropy, satisfaction with their jobs, their foundation's impact, and opportunities for foundation improvement.

YouthTruth Student Survey: YouthTruth supports school systems in gathering and acting on student and stakeholder feedback, helping schools, districts, and education funders think through the ins-and-outs of actionable insights to drive improvement. Learn more at youthtruthsurvey.org.

Advisory Services

CEP's data-driven, customized advising leverages CEP's knowledge and experience to help funders answer pressing questions about their work, address existing challenges, hear from valued constituents, and learn and share with peers. Learn more at cep.org/advisoryservices.

Research

CEP's research projects delve into issues that are central to funder effectiveness, examining common practice and challenging conventional wisdom. Our research is informed by rigorous quantitative and qualitative analysis of large-scale data sets, in-depth qualitative interviews with philanthropic leaders, as well as by profiles of high-performing organizations and staff.

CEP's resource library offers resources for grantmakers, individual donors, and more. Explore the full range of resources available in CEP's resource library at cep.org/resources.

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